



**WORK SESSION  
OF THE  
LEE COUNTY BOARD OF COMMISSIONERS  
GORDON WICKER CONFERENCE ROOM  
106 HILLCREST DRIVE  
SANFORD, NORTH CAROLINA 27330**

May 13, 2019  
6:00 P.M.

**A G E N D A**

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**I. CALL TO ORDER**

**II. BANKING PROPOSALS**

- A. Presentation and Discussion to Evaluate the Responses from the County's Baking Proposals.  
– Lisa Minter (Page 1)

**III. BUDGET PRESENTATIONS/DISCUSSION**

- A. Fire Tax District Funding Requests.-Mayor Donald Andrews (Pages 2-8)  
B. Discussions from the Proposed Budget of General Services.- Russell Spivey (Pages 9-10)  
C. Non Profit Funding Requests Discussion. – Lisa Minter (Pages 11-76)  
D. Elected Official Compensation. – Dr. Crumpton (Page 77)  
E. Discussion Regarding Lee County's Contracts with the City of Sanford.- Dr. Crumpton (Pages 78-87)  
F. Funding Request from Juvenile Detention.- Lisa Minter (Pages 88-92)  
G. Any other budgetary items related to the FY2019-2020 budget.-Dr. Crumpton (Pages 93-98)

**IV. ADJOURN**



ITEM #:

II. A.

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Award of banking services

**DEPARTMENT:** Finance

**CONTACT PERSON:** Lisa G. Minter, Assistant County Manager/Finance Director

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Discussion on banking proposals received
<b>BUDGET IMPACT</b>	To be determined
<b>ATTACHMENTS</b>	An analysis will be provided at the work session
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	A recommendation will be provided on Monday, May 13, 2019
<b>SUMMARY</b>	

The County has recently issued a request for proposal for banking services. The last request for proposals was done in 2013. The proposals were due April 24, 2019. We received five proposals. The proposals are being evaluated, and I am meeting with the banks to gather some additional information and clarifications.



ITEM #:

III. A.

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Discussion on Fire Tax District Funding

**DEPARTMENT:** Administration

**CONTACT PERSON:** Mayor Donald Andrews

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Presentation of Fire District Funding Requests
<b>BUDGET IMPACT</b>	See attachment
<b>ATTACHMENTS</b>	Recommendation letter and worksheet
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	N/A at this time
<b>SUMMARY</b>	

Mayor Donald Andrews will discuss the fire tax district funding requests for FY 2019-20. The Board of Commissioners will hold a public hearing on the proposed fire tax district funding in June 2019.

# LEE COUNTY

*Committed Today for a Better Tomorrow*

May 7, 2019

Amy Dalrymple, Chair  
Lee County Board of Commissioners  
Lee County Government Center  
Sanford, North Carolina 27330

Dear Madame Chair:

The Lee County Fire Advisory Board has completed its annual review of the budget requests from the Lee County volunteer fire departments for fiscal year 2019/2020. On April 16<sup>th</sup>, the Fire Advisory Board met to review and discuss the budget requests from each of the county volunteer fire departments. As is part of our budget review process, we developed a list of questions and/or concerns related to each department's budget request. The list of questions was then sent to the respective Fire Chief for each department. On April 30<sup>th</sup>, the Fire Advisory Board met with representatives from each of the fire departments to answer the questions, discuss concerns, and review the data. After the meeting between the Fire Advisory Board and the representatives from the fire departments, the Fire Advisory Board reviewed the information discussed during the meeting. Based on those discussions and the budget requests submitted, the Fire Advisory Board would like to make the following recommendations:

## **Cape Fear Fire Department**

Cape Fear Fire Department's budget request shows an increase of \$5,075 or 1.3% over their current budget. The increase in their budget was \$2,500 in fleet maintenance cost and another \$2,000 in telephone/internet service. Cape Fear Fire District's tax base grew about \$13.3 million over current year. The growth in tax base along with using \$7,500 in the fund balance was enough to offset the increase in the budget request. Utilizing the growth in tax base and the \$7,500 in fund balance, the projected tax rate for 2019/2020 will remain at \$0.112. In working through the calculations, the department would need to use all of the \$12,000 in fund balance, plus cut another \$3,000 out of their budget request in order to reach the projected Revenue Neutral Tax Rate of \$0.110. Based on discussions with Chief Billings from Cape Fear Fire Department, the Fire Advisory Board approved recommending the Cape Fear Fire Department's budget as requested with the current tax rate remaining at \$0.112.

The Fire Advisory Board would like to commend the members of Cape Fear Fire Department for their dedication and hard work. The department's recent rating inspection resulted in an improvement on the class rating from a 7 to a 4. The improved rating will lower the property insurance premiums in the Cape Fear Fire District.

### **Carolina Trace Fire Department**

The Carolina Trace Fire Department is requesting a \$4,104 or 1% increase in their budget for fiscal year 2019/2020. The increase in the budget was a result of \$1,264 in salaries, a \$1,000 adjustment to cost of turnout gear, and \$1,000 in cost of accounting services. Unfortunately, the property revaluation had a negative impact on the Carolina Trace Fire District. The tax base dropped by \$4,004,100 over the current year. With no growth in tax, no projected fund balance and a \$4,104 increase in their budget, Carolina Trace Fire Department's projected tax rate for 2019/2020 will increase to \$0.104. In order to remain at the current rate of \$0.097, the department would need to cut approximately \$29,000 out of their budget. In order to get to the Revenue Neutral Tax Rate of \$0.99, the department would need to cut \$18,000 out of their budget. In working through the budget with the Fire Chief, Board President, and Treasurer, at this point the only place to cut the required funds would be in personnel. The department is unique in that the majority of their volunteers do not live in the district. Over the past few years, the department has been working to have paid personnel to cover district from 7:00 am until 7:00 pm, Monday through Friday. After discussion with the representative from Carolina Trace Fire Department, the Fire Advisory Board felt the best option was to recommend the approval of the 2019/2020 budget request, which will increase the fire tax rate to \$0.104.

### **Deep River Fire Department**

Deep River Fire Department has a budget increase of \$5,465 or 1.6% over their current year budget. The department had a \$9,930 increase in personnel to accommodate the adding of a fulltime position. The department recently paid off all its debt, in a move to save on interest cost. The Deep River Fire District's tax base increase about \$31 million over current year. The combination of revaluation, new construction and activities at the Raleigh Executive Jetport had a positive impact on the tax base. The growth in the tax base and minimum change in the budget request, the projected tax rate would have been \$0.122. The department currently has a projected fund balance of \$25,000. The projected Revenue Neutral Tax Rate is \$0.115. The Fire Chief and Board President requested that the fund balance be used to lower the fire district's tax rate to the projected Revenue Neutral Tax Rate of \$0.115. The Fire Advisory Board at the request of Deep River Fire Department is recommending the Deep River Fire Department's budget as requested, plus the use of \$20,000 of the fund balance, with a Fire Tax Rate of \$0.115.

### **Lemon Springs Fire Department**

Lemon Springs Fire Department's budget request has an increase of \$5,920 or 2% over the current budget. The department increased cost of personnel by \$3,820. The department will be replacing 27 air packs this fall and increased capital reserve by \$10,000. The Lemon Springs Fire District's tax base grew by about \$9 million. The growth in tax base and the use of \$2,500 from fund balance will allow the department to maintain its current tax rate of \$0.096. The revenue neutral rate is projected to be \$0.093. The Fire Advisory Board is recommending the Lemon Springs Fire Department budget as requested with maintaining the tax rate at \$0.096.

The Fire Advisory Board would like to express its sincere thanks to Chief Reid Cagle, who after 28 years serving as the Fire Chief at Lemon Springs Fire Department is stepping down at the end of April. Chief Cagle has done an outstanding job serving the Lemon Springs community.

### **Northview Fire Department**

The Northview Fire Department has requested a budget increase of \$3,019 or 0.006% over the current budget. Most of the increase in the department's budget is in personnel with a 2% cost of living raise for staff. The Northview Fire District's tax base grew by about \$122 million for 2019. The tax base growth more than covers the increase in the budget request. The projected tax rate for 2019/2020 would be \$0.069. The department has elected to use \$80,000 in their fund balance to pay-off debt on an engine. By paying off the debt, the department will be in a better position as they begin the process of replacing the 2003 aerial. The projected cost to replace the aerial is somewhere around \$1,000,000 to \$1,250,000. In discussions with the Northview Fire Department, they are concerned with making drastic changes to the tax rate. The district is primarily made of commercial and industrial properties, which makes it subject to major swings in the tax base with depreciation and the risk from industry changes. The Board of Directors of Northview Fire Department has requested an adjustment to their tax rate lowering it from \$0.087 to \$0.08. The Fire Advisory Board is recommending the Northview Fire Department's budget, plus the use of \$80,000 from fund balance to be put in Capital Reserve for debt service with a tax rate set at \$0.08.

### **Northwest Pocket Fire Department**

The Northwest Pocket Fire Department requested \$24,067 or 9.5% increase in their budget for fiscal year 2019/2020. The department has a \$3,633 increase in salaries for cost of living adjustment. The department increased Capital Reserve by \$20,000. The department is currently on a 5-year plan to replace their 1990 E-One Engine. In order to have a considerable down payment they are requesting to set aside \$20,000 in Capital Reserve. The Northwest Pocket Fire District had growth in the tax base of about \$6.9 million. With the growth in the tax base and using \$16,500 from their fund balance, the projected tax rate for 2019/2020 would remain the at the current rate of \$0.145. The projected Revenue Neutral Tax Rate is \$0.141. In order to get to a revenue neutral rate, the department would need to use \$23,000 of it fund balance. The Fire Advisory Board is recommending the 2019/2020 Budget Request and the use of \$16,500 in fund balance with the current tax rate of \$0.145.

## **Tramway Fire Department**

The Tramway Fire Department is requesting an increase in their budget of \$6,071 or 1.4%. The department is increasing personnel salaries by \$3,171 for a cost of living increase. The Tramway Fire District's tax base grew by about \$27.6 million. The growth in the tax base and utilizing \$2,500 of fund balance would be enough to cover the increase in the budget request. The Revenue Neutral Tax Rate is calculated to be \$0.092. In order to achieve the revenue neutral rate, the department would need to use all of the \$8,000 in fund balance, plus cut an additional \$15,000 out of their 2019/2020 Budget Request. The Fire Advisory Board is recommending the Tramway Fire Department budget as requested with the current tax rate of \$0.096.

## **Summary**

As you will note, most of the departments' budget changed very little from current year, with the exception of Northwest Pocket. The results from the property revaluation for the most part had minimum impact on the current fire tax rates, with the exception of Northview Fire Department. The Fire Advisory Board did take into consideration the projected revenue neutral tax rate when reviewing the budget request. For the most part the difference between current rate and revenue neutral was less than four tenths of a cent. The revalue had a negative impact on Carolina Trace. Northview and their industry heavy tax base saw the most variance between current rate and revenue neutral rate.

As part of our discussions with the fire departments, we asked how their membership status was. If the department was currently using any type of recruitment and retention programs for volunteers or had looked at any programs. Carolina Trace Fire Department currently has a program where volunteers can earn a small stipend based on their training throughout the year and the number of calls they respond to. Tramway is currently promoting the need for volunteers through an in-house campaign. They are participating in local community events in the Tramway area promoting the fire department. Cape Fear Fire Department is using a Junior Firefighter program to attract new volunteers. For the most part, the departments seemed to be maintaining their membership roster. One of the biggest challenges on recruiting and retaining volunteers, is the amount of required training. There are a lot of hours spent in the evening and weekends on training and certification which put stress on volunteers who work fulltime jobs and have families. Fortunately, there are still those in our community who are willing to make sacrifices to serve the community.

The recommendations noted above by Fire Advisory Board were made based on the information available and the discussions with representatives from the fire departments. The Fire Advisory Board members and the fire departments have no desire to see the tax rate increase. Fortunately, the county has seen good growth. Four of the fire departments will see no increase in the fire district tax rate. Northview as a result of the revaluation, will see a decrease in the fire tax rate. Deep River Fire Department elected to use their fund balance to reduce their tax rate for 2019/2020. Carolina Trace unfortunately saw a negative impact from revaluation and will see a slight increase in the tax rate for 2019/2020.

Over the years, the members of the Fire Advisory Board and the fire departments have worked to build good relationship. We are all working together to continue to improve the level of service and support to the citizens of Lee County.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Donald F. Andrews".

Donald F. Andrews, Chair

Lee County Fire Advisory Board

c: Shane Seagroves, Director Lee County Emergency Services  
Lisa Minter, Asst. County Manager Lee County

Attached: FY 2019 / 2020 Department Spreadsheet



**LEE COUNTY FIRE DEPARTMENTS**

**FY 2019 / 2020 Budget Worksheet**

Department	CFFD	CTFD	DRFD	LSFD	NVFD	NWPF	TFD	CW
Budget Request	\$389,363.00	\$398,611.00	\$334,153.00	\$299,540.00	\$486,028.00	\$277,672.00	\$431,638.00	\$46,000.00
Adjustments	\$0.00	\$0.00	\$0.00	\$0.00	\$80,000.00	\$0.00	\$0.00	\$0.00
Revised Budget	\$389,363.00	\$398,611.00	\$334,153.00	\$299,540.00	\$566,028.00	\$277,672.00	\$431,638.00	\$46,000.00
Fire Marshal's	\$41,389.00	\$47,018.00	\$33,114.00	\$38,740.00	\$90,725.00	\$21,522.00	\$55,296.00	\$3,310.00
Work Comp Excess	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Collection Fee	\$1,500.00	\$1,500.00	\$1,250.00	\$1,500.00	\$1,000.00	\$1,250.00	\$1,750.00	\$1,000.00
Total Budget	\$432,252.00	\$447,129.00	\$368,517.00	\$339,780.00	\$657,753.00	\$300,444.00	\$488,684.00	\$50,310.00
Fund Balance Used	\$7,500.00	\$0.00	\$20,000.00	\$2,500.00	\$80,000.00	\$16,500.00	\$2,500.00	\$1,500.00
Budget Required	\$424,752.00	\$447,129.00	\$348,517.00	\$337,280.00	\$577,753.00	\$283,944.00	\$486,184.00	\$48,810.00
Tax Base	\$383,634,900.00	\$433,041,200.00	\$305,065,800.00	\$358,558,700.00	\$836,707,400.00	\$200,177,800.00	\$510,113,300.00	\$27,559,500.00
Collection Rate	98.55%	99.62%	98.94%	97.87%	99.70%	98.12%	98.83%	94.76%
Tax Base	\$378,072,193.95	\$431,395,643.44	\$301,832,102.52	\$350,921,399.69	\$834,197,277.80	\$196,414,457.36	\$504,144,974.39	\$26,115,382.20
	\$3,780,721.94	\$4,313,956.43	\$3,018,321.02	\$3,509,214.00	\$8,341,972.78	\$1,964,144.57	\$5,041,449.74	\$261,153.32
Projected 2019/2020	\$0.112	\$0.104	\$0.115	\$0.096	\$0.069	\$0.145	\$0.096	\$0.187
Recommended Rate	\$0.112	\$0.104	\$0.115	\$0.096	\$0.080	\$0.145	\$0.096	\$0.187
2018/2019 Rate	\$0.112	\$0.097	\$0.125	\$0.096	\$0.087	\$0.145	\$0.096	\$0.187
Revenue Neutral Tax Rate	\$0.110	\$0.099	\$0.115	\$0.093	\$0.069	\$0.141	\$0.092	\$0.187
Adjustment Required	(\$15,000.00)	(\$18,000.00)	(\$20,000.00)	(\$12,500.00)	\$0.00	(\$23,000.00)	(\$23,000.00)	\$0.00

5/7/2019



# LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

ITEM #:  
III. B.

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Board of Commissioners Budget Work Session

**DEPARTMENT:** General Services

**CONTACT PERSON:** Russell Spivey, 919.718.4622 x5380

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

REQUEST	Capital Outlay Building Improvements for FY2019-2020
BUDGET IMPACT	3,727,050
ATTACHMENTS	Capital Outlay Building Improvements List
PRIOR BOARD ACTION	N/A
RECOMMENDATION	Click to enter text.
SUMMARY	

Discussion of the Department of General Services proposed Capital Outlay Building Improvements for FY2019-2020.

**Capital Outlay Building Improvement 46200**

Priority	Description	Unit Cost	No	Total
1	Replace and Upgrade HVAC System at the Daymark Facility			230,000
2	Re-Roof Juvenile Probation Facility			110,000
3	Re-roofing of DSS LowerRoof on Carthage Street Side			135,000
4	Repair The Severly Deteriorated Mortar Joints @ LCGC			110,000
5	Replace and Upgrade HVAC System for 2nd, 3rd, & 4th Floors at LCGC			1,770,000
6	Replace HVAC System at the Main Library			500,000
7	Replace the Skylight in the Middle Roof at the Main Library			450,000
8	Replace flooring on all 1st Floor hallways at LCGC			107,450
9	Upgrade Electronic Door Edges on elevators at CH/Jail, CH Annex, & upgrade to solid state starters			46,500
10	Sewer Line Replacement at the Emergency Services and 911 Center			20,000
11	Stripe, Seal & Repair Pavement CH/Jail Parking Lot			40,100
12	Stripe, Seal Upper Parking Lot LCGC			16,000
13	Stripe, Seal Parking Lot McSwain Ag. Ext			11,000
14	Install New Coping Cap for the Wellness Center			7,000
15	Repair, Patch, and Pave County areas as needed			10,000
16	Wiring to use back up generator for Summit Building			18,000
17	Re-Roof Concession Stand at Dalrymple Park			6,000
18	Lee County GC Chiller Pump Upgrades			140,000

**3,727,050.00**



ITEM #:

III. C.

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Nonprofit Funding Requests

**DEPARTMENT:** Administration

**CONTACT PERSON:** Lisa G. Minter, Assistant County Manager/Finance Director

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Review Nonprofit Funding Requests
<b>BUDGET IMPACT</b>	N/A
<b>ATTACHMENTS</b>	Spreadsheet Summary of Nonprofit Requests Nonprofit Applications
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	Discussion on Nonprofit Funding
<b>SUMMARY</b>	

A summary of the nonprofit funding requests for FY 19-20 Budget has been prepared for the Board's review. The individual applications received are also included for the Board's review.

Lee County  
 Nonprofit Funding

	<b>FY 18-19 Budget</b>	<b>FY 19-20 Requested</b>	<b>Increase/ (Decrease)</b>
Johnston-Lee-Harnett Community Action, Inc.	\$ 3,000	\$ 5,000	\$ 2,000
Lee County Industries	5,000	5,000	-
HAVEN, Inc.	12,000	20,000	8,000
Boys & Girls Clubs of Sanford/Lee County	10,000	10,000	-
The Salvation Army	1,000	10,000	9,000
Family Promise of Lee County, Inc.	2,000	5,000	3,000
Another Choice for Black Children, Inc.	500	500	-
Veterans Council	10,000	-	(10,000)
Lee County Arts Council	2,000	3,500	1,500
Temple Theatre Company, Inc.	5,000	25,000	20,000
Railroad House Historical Association	-	3,500	3,500
	<hr/>	<hr/>	<hr/>
<b>Total</b>	<b>\$ 50,500</b>	<b>\$ 87,500</b>	<b>\$ 37,000</b>



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: Johnston-Lee-Harnett Community Action, Inc.	
Physical Address: 225 S. Steele Street, Sanford, N. C. 27330	
Mailing Address: P. O. Drawer 711, Smithfield, N. C. 27577	
Phone: (919) 934-2145	Fax: (919) 934-6231
Agency website: <a href="http://www.jlhcommunityaction.org">www.jlhcommunityaction.org</a>	
Executive Director: E. Marie Watson	
Email: <a href="mailto:jlhca@jlhcommunityaction.org">jlhca@jlhcommunityaction.org</a>	
Amount Requested: \$5,000.00	

1. What is the mission of your agency? What is the mission of your agency? Address the needs of low-income persons by using

Co-ordinated efforts and representation from the disadvantaged, public and private sectors  
To help those persons become self-sufficient.

2. Explain how the programs and services of your agency do one or more of the following:

- Complement or enhance a current county service at a reduced cost
- Provide a service to the community through means that are more cost effective than the government
- Fill in gaps that may exist between government services and community needs
- Our agency provides an array of services to enhance the lives of low-income individuals not offered by the county. There is no cost for any services we provide these individuals. Our Head Start Program serves 103 children at no cost to the county or the family. These services include Early Childhood Education, Health Services, Family and Community Partnerships and Disability Services. These services enable low-income parents to attend school or work while their children are receiving services to prepare them for kindergarten.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

- Our S.T.A.R.S. Family Services Program assist families with budgeting, workshops to further encourage self-sufficiency. These services are beneficial in order to keep families off the DSS role and to promote a better life for their families. If a crisis arises within these families we have an excellent relationship with churches to help meet the family's needs.

The Weatherization Programs and Duke Energy Help Homes Programs and Blue Cross and Blue Shield Healthy Homes provide services to reduce the energy burden on the family and the system. By reducing the family's energy cost will enable to pay for their other living expenses. Furthermore, they will be warmer in the winter and cooler in the summer. This service is free of charge to the family and beneficial to the utility company's energy burden. Also, we are able to repair or replace the family's heating system at no cost to the family. The Family Services Self-Sufficiency Program work with individuals to help them overcome barriers to self-sufficiency such as education, housing, unemployment and money management.

Our HUD Housing Counseling Program has benefitted several families with much need housing counseling. We have been able to assist with foreclosure prevention, mortgage default and delinquency. Our Housing Counselor is nationally certified to provide reverse mortgage counseling. She is one of two in the State of North Carolina nationally certified. We have prevented services homes from being foreclosed upon.

The Rapid Re-housing Services for homeless individuals/families in Lee County has assisted many families to get off the streets. We partner with Family Promise of Lee County; Haven, Salvation Army, CUOC and other assisting homeless families. This year we assisted the City of Sanford with finding housing for 22 tenants displaced from an unsafe building. The Rapid Re-housing Program will provide security deposits, utility deposits, rental assistance and utility assistance for a few of the homeless population thereby keeping these clients off the streets.

The services our agency provides has a long term affect on the lives of those we serve. To provide pre-school services at no cost keeps these families off the county's day-care waiting list. The services provided to families encourage them to be self-sufficient. Weatherization keeps the energy burden down and keeps funds in families pockets. All of our services have an impact on the lives of low-income families as well as providing services which compliment the gaps in services between the government and the community.

### 3. What do you propose to do with funding from Lee County Government?

We utilize these funds to offset expenses where program funds are unavailable or not a part of a line item. We also use these funds to assist clients when funds are unavailable.

### 4. What are your program goals and how will you measure your success? Provide pre-school services for 695 children.

- Provide case management for 90 clients.
- Provide Weatherization and HARRP for 89 dwellings.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

- Provide Duke Energy Helping Home Services/Blue Cross for 100 dwellings.
- Provide crisis assistance for 8,000 households.
- Provide HUD Housing Counseling (Foreclosure Prevention/Homeownership/Reverse Mortgage).

5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

AGENCY REVENUES	Actual Funding 2017-2018	Amount Funded 2018-2019	Proposed Funding 2019-2020
Lee County	\$ 3,000	\$ 3,000	\$ 5,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A.Rapid Re-housing	372,383	274,000	250,000
B Weatherization/HARRP/Duke/Blue Cross	954,135	1,051,724	950,000
C.Head Start/Early Head Start	6,399,701	6,277,347	6,300,000
D.CSBG	828,830	530,882	615,190
United Way Allocation (EFSP)	45,071	30,900	20,000
Contributions – Sponsor Fees			
Special Events			
Membership Dues			
Program Service Fees/Revenues			
Sales of Materials			
Investment Income			
Miscellaneous	2,470,411	2,706,143	2,000,000
Transfers from Restricted/Endowed Funds			
<b>REVENUE TOTAL</b>	<b>\$ 11,073,531</b>	<b>\$10,873,996</b>	<b>\$10,140,190</b>
<b>AGENCY EXPENDITURES</b>			
Salaries	\$4,436,197	\$ 4,422,813	\$4,500,000
Employee Benefits	1,233,319	1,470,518	1,500,000
Payroll Taxes	340,550	338,342	350,000
<b>Professional Fees:</b>			
Program Related Consultants	988,244	492,625	500,000
Other Consultants	1,084,351	900,000	1,000,000
Legal Fees			
Accounting Expenses			
Supplies	632,240	403,710	450,000
Telephone	83,921	90,584	93,000
Postage/Shipping	25,051	34,789	35,000
Rent	140,130	205,160	200,000
Rental/Maintenance of Equipment	15,288	35,051	35,051
Printing & Publications	9,376	9,283	9,000
Travel & Transportation	113,307	110,021	110,000
Conferences/Conventions/Meetings	20,917	10,230	15,000
Assistance to Individuals (Fees/Awards/Grants)	366,109	5 61,201	600,000
Membership Dues	10,376	12,868	12,000
Interest Expense			
Insurance	90,930	99,051	
Payments to Affiliated/National Organizations			
Miscellaneous	1 483,225	1,677,750	731,139
<b>TOTAL EXPENSES</b>	<b>\$11,073,531</b>	<b>\$10,873,996</b>	<b>\$10,140,190</b>

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.



6. Describe the population served by your nonprofit: Where are they located?  
We serve individuals/families with incomes at or below 100% - 125% of the federal poverty guidelines in Lee County. Our Weatherization Programs income guidelines are 200% of the federal poverty guidelines.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 9,000  
2017-2018 program year 10,000  
2018-2019 program year 11,000 (estimate for full year)  
2019-2020 program year 9,000 (projected)

8. Describe your strategy for funding after this grant, June 30, 2020: We know there will be funding cuts next program year. We look for foundation funding, fundraising and any other funders. We plan to revamp our housing programs to build and renovate houses with a profit margin.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies? We provide information and referral to all Social agencies in the county; these agencies are represented on our board or policy councils; We work with all the churches, and the United Way to help provide crisis-assistance – these Funds go directly to meet the client’s need; we work with the banks to assist clients in reverse mortgages, buying homes, and preventing families from losing their home.

10. Attach a copy of the agency’s IRS tax-exempt letter stating 501c3 non-profit status.

### Certification

Financial Recordkeeping: Grantee agrees to furnish financial records to Lee County at the request of the County.

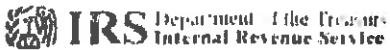
Program Monitoring: Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: E. Marie Watson E. Marie Watson 3/18/19  
Name, Signature, and Date

Board Chair: Robert W. Atkinson Robert W. Atkinson 3/18/19  
Name, Signature, and Date

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.



OGDEN UT 84201-0038

In reply refer to: 0438047108  
Nov. 05, 2014 LTR 4168C 0  
56-0859623 000000 00

00041943  
BODC: TE

JOHNSTON-LEE-HARNETT COMMUNITY  
ACTION INCORPORATED  
PO BOX 711  
SMITHFIELD NC 27577-0711



J1816C

Employer Identification Number: 56-0859623  
Person to Contact: Rachel Goodell  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Oct. 27, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1967.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

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Nov. 05, 2014 LTR 4168C 0  
56-0859623 000000 00  
00041944

JOHNSTON-LEE-HARNETT COMMUNITY  
ACTION INCORPORATED  
PO BOX 711  
SMITHFIELD NC 27577-0711

If you have any questions, please call us at the telephone number  
shown in the heading of this letter.

Sincerely yours,



Cinni L. Redfern  
Program Manager, AM OPS 1



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: Lee County Industries	
Physical Address: 2711 Tramway Rd Sanford, NC 27332	
Mailing Address: 2711 Tramway Road Sanford, NC 27332	
Phone: 919 775 3439	Fax: 919 774 6926
Agency website: <a href="http://www.Lciinc.org">www.Lciinc.org</a>	
Executive Director: Michael Gilmore	
Email: <a href="mailto:mgilmore@lciinc.org">mgilmore@lciinc.org</a>	
Amount Requested: \$5000	

1. What is the mission of your agency? To provide services and supports to those who are disabled to live productive and independent lives

2. Explain how the programs and services of your agency do one or more of the following:

- Complement or enhance a current county service at a reduced cost  
There is no county service that provides employment training, community integration, or day programming services for adults with developmental and other disabilities. These programs are subsidized at approximately 60%
- Provide a service to the community through means that are more cost effective than the government  
Community Integration and employment training for adults with intellectual and developmental disabilities are not wholly government funded government programs.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

Although subsidized by state and federal funds, the cost of providing these services is more than the government funding received. Employment supports are provided through the Division of Vocational Rehabilitation (VR). However, in Lee County there are a number of VR cases that require more employment support due to the needs of the disability of the client and the need to individualize the training they need to be employed. This requires more “one on one” coaching. The placement of these disabled persons results in more productive citizens of the county who are gainfully employed and paying taxes.

- Fill in gaps that may exist between government services and community needs  
LCI is able to support newly hired disabled persons so they may retain employment. This is a service that is not addressed by county government and necessary in the employment of disabled persons. The time needed to stabilize the disabled employee in their new employment is not a service the county offers and is a real need within the disabled community of Lee County.

3. What do you propose to do with funding from Lee County Government?

LCI's greatest need in providing employment training and placement is having enough job coaches to assess, train, and assist those we work with in employment placement. The only way that we can consistently keep the minimum number of job coaches needed to serve those we seek to employ and keep employed is to have additional financial resources. This funding request of Lee County Government assists us in being able to have that minimum number of job coaches. Last year we found employment for 18 individuals and provided ongoing support for 13 individuals that needed it to retain their jobs.

4. What are your program goals and how will you measure your success?

- Goal #1: Employment First. LCI's goal is to assist with employment options for all persons with disabilities. Our goal is to place 20 individuals with disabilities in competitive employment in fiscal year 2020 (beginning July 1, 2019). This will include employment for some as LCI employees who will work on site at places where LCI has contracts (Coty, Magnetti, and Caterpillar). These jobs will include industrial services, custodial, retail, and digital imaging. Success measured in number of persons employed.
- Goal #2: In conversation with employers in Sanford look to address their employment needs through customizing our employment training to meet those needs. One such example is Pfizer where we are placing developmentally disabled persons in positions that Pfizer has need but first training that potential employee to do work related to Pfizer's need and the skills of the potential employee. The effectiveness of this plan will be measured in how well the potential employees meet the expectations of the employers we talked to before filling their employment needs.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

5. Please complete the following to reflect your income and expenses from your income statements, if necessary, change or add line descriptions to fit your needs.

AGENCY REVENUES	Actual	Current	Proposed
	Funding	Budget	Funding
	2017-2018	2018-2019	2019-2020
Lee County	5,000	5,000	5,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A. Vocational Rehabilitation	86,655	149,000	100,828
B. Medicaid	413,517	549,124	559,629
Contributions - Sponsor Fees	3,258	30,000	30,000
Program Service Fees/Revenues	211,304	166,000	175,000
Production Revenue	266,471	200,000	240,000
Investment Income	5,499	2,000	2,000
Private Pay Homes & Individuals	-	1,500	1,500
<b>REVENUE TOTAL</b>	<b>991,704</b>	<b>1,102,624</b>	<b>1,113,957</b>
<b>AGENCY EXPENDITURES</b>			
Salaries	720,025	732,000	742,980
Employee Benefits	29,812	35,551	36,084
Payroll Taxes	57,913	58,877	62,760
Professional Fees:	24,283	30,000	30,450
Insurance (Building & Equipment)	22,881	26,000	26,000
Training	3,512	5,000	5,000
Travel	748	5,000	5,000
Auto & Truck	4,244	8,000	6,000
Repairs & Maintenance	29,253	35,000	37,525
Advertising/Marketing	1,375	5,500	5,583
Office Expense	6,790	15,000	15,225
Telephone	4,688	7,500	6,000
Postage	517	500	600
Janitorial	12,224	15,000	15,225
Utilities	29,332	35,000	35,525
Dues	1,605	3,000	3,000

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

Development	5,401	5,000	5,000
Employment Resource Center	-	7,000	5,000
Equipment Rental	6,324	8,000	8,000
Contracted Services	3,164	11,000	5,000
Raw Materials	12,162	12,000	15,000
Earmarked Unspent Contributions	10,875		
Capital Expenditures	-	42,696	43,000
<b>TOTAL EXPENSES</b>	<b>987,128</b>	<b>1,102,624</b>	<b>1,113,957</b>

6. Describe the population served by your nonprofit: Where are they located?

LCI serves individuals who are intellectually and developmentally disabled, as well as those who are physically disabled. Additionally, LCI serves individuals who are chronically unemployable to be financially independent and productive. These clients come from Lee County.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 300  
 2017-2018 program year 300  
 2018-2019 program year 300 (estimate for full year)  
 2019-2020 program year 300 (projected)

8. Describe your strategy for funding after this grant, June 30, 2019:

Funding from the state and Medicaid has historically been reduced annually to providers such as LCI. We aggressively pursue new revenue streams in the area of industrial services, employment placement, and grants. We will continue that model and have successfully added a new contact partner each of the last three years in the area of ongoing industrial work, the latest being Zurn.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies?

Other agencies providing some of the services that LCI provides are Stevens Center, Rescare, and Men & Women's Home of Lee County. But it is imperative to understand the difference in our agencies. Only LCI has the capacity to train potential employee placements in simulated situations (our subcontract floor).

We coordinate delivery of services through state and regional coordinators who assign clients to receive varied services through our agency and others.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

### Certification

**Financial Recordkeeping:** Grantee agrees to furnish financial records to Lee County at the request of the County.

**Program Monitoring:** Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: Michael Gilmore, Michael Gilmore, 03/25/19  
Name, Signature, and Date

Board Chair: Charles J. Parks, Charles T. Parks 03/25/2019  
Name, Signature, and Date

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.



Internal Revenue Service

Department of the Treasury

District            Delaware-Maryland District  
Director

31 Hopkins Plaza, Baltimore, MD 21201

September 11, 1996

P.O. Box 13163, Room 817  
Baltimore, MD 21203

LEE COUNTY INDUSTRIES INC  
PO BOX 973  
SANFORD, NC 27331-0973

Employer Identification Number:  
56-0838262

Person to Contact:  
EP/EO Tax Examiner

Telephone Number:  
(410) 962-6058

Dear Sir/Madam:

This is in response to your inquiry dated July 17, 1996, requesting a copy of the letter which granted tax exempt status to the above named organization.

Our records show that the organization was granted exemption from Federal Income Tax under section 501(c)(3) of the Internal Revenue Code effective October, 1967. We have also determined that the organization is not a private foundation because it is described in section 509(a)(2).

Donors may deduct contributions to you under section 170 of the Code.

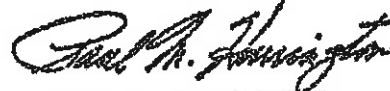
As of January 1, 1984, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

You are required to file Form 990, Return of Organization Exempt From Income Tax, only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

A copy of our letter certifying the status of the organization is not available, however, this letter may be used to verify your tax-exempt status.

Because this letter could help resolve any questions about your exempt status, it should be kept in your permanent records.

Sincerely yours,



Paul M. Harrington  
District Director



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: HAVEN in Lee County, Inc.	
Physical Address: 215 Bracken Street, Sanford, NC 27330	
Mailing Address: P.O. Box 3191, Sanford, NC 27331	
Phone: 919.774.8923	Fax: 919.775.7114
Agency website: <a href="http://www.havenlee.org">www.havenlee.org</a>	
Executive Director: Sherry Overton Shudra	
Email: <a href="mailto:havened@haveninleecounty.org">havened@haveninleecounty.org</a>	
Amount Requested: \$20,000.00	

1. What is the mission of your agency?

The mission of HAVEN in Lee County is to help people heal from domestic abuse and sexual assault while also working to end domestic violence and sexual assault through community education, intervention and prevention.

2. Explain how the programs and services of your agency do one or more of the following:

- Complement or enhance a current county service at a reduced cost
- Provide a service to the community through means that are more cost effective than the government
- Fill in gaps that may exist between government services and community needs

HAVEN both enhances local services and fills the gap between government services and community needs serving survivors of domestic violence and sexual assault in Lee County. There is currently no local government service that provides the many services HAVEN does for victims/survivors. If local agencies had to pay for shelter, meals, counseling, support groups,

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

referrals and all the other services offered by HAVEN 24 hours per day, 365 days per year, those services would be greatly limited due to the expense.

However, HAVEN responsibly partners with many other agencies. HAVEN works closely with many social service agencies and front-line professionals within our community and state. On a regular basis HAVEN collaborates with the following agencies to provide comprehensive services: Lee County District Attorney's Office, Lee County Sheriff's Department, Lee County Schools, Lee County Department of Social Services, Legal Aid of North Carolina, Christian United Outreach Ministries, Family Promise of Lee County, Coalition for Families/ Partnership for Children, Central Carolina Hospital, Salvation Army and the Sanford Police Department. HAVEN offers cross-training with these agencies to ensure that clients' needs are being met. In most cases, HAVEN has a Memorandum of Understanding to outline how collaboration will work. In addition, HAVEN participates with local task forces, mental health services and homeless programs that work to improve coordination of services and strengthen collaborations and partnership with community stakeholders and service providers.

HAVEN provides shelter and advocacy services to victims of domestic violence and sexual assault including, court/legal and personal advocacy, hospital accompaniment for assault victims, case management, counseling and support groups. In 2018, HAVEN responded to 1458 Crisis Calls and served 532 individuals, including 229 women and children provided shelter.

### 3. What do you propose to do with funding from Lee County Government?

For the upcoming 2019-20 year, HAVEN will need over \$76,000 in matching grant funds for state and federal grants which support all operations and programming. The funding requested from Lee County would be applied to meet match dollars required to show local government and community support for HAVEN's programs and the victims/survivors HAVEN serves.

### 4. What are your program goals and how will you measure your success?

HAVEN's shelter program goals are to provide safety, education around domestic violence/sexual assault and reduce isolation with every client with our supportive services.

The primary goal each year is that clients will be satisfied with the supportive services and/or shelter services received at HAVEN. 85% or more of the domestic violence survivors who report on their experience at HAVEN will be satisfied with the supportive services and/or shelter services received. The outcomes are measured by our survey tool, which is a requirement of our primary state and federal funding sources.

In addition, all shelter and walk-in clients will receive safety planning and strategies for enhancing their safety and learn more about community resources. 85% or more of the domestic violence survivors who report on their experience at HAVEN will have more strategies for enhancing their safety and learn more about community resources again measuring those outcomes with client input on our survey tool.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

<b>AGENCY REVENUES</b>	<b>Actual Funding 2017-2018</b>	<b>Amount Funded 2018-2019</b>	<b>Proposed Funding 2019-2020</b>
<b>Lee County</b>	\$12000.00	\$12000.00	\$20000.00
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A. CFW DV/SA State Funding	114450.00	114450.00	114450.00
B. FVPSA	19675.00	24000.00	24000.00
C. Governor's Crime Commission	58058.00	58058.00	167193.00
D. Misc Private Foundations	40000.00	40000.00	40000.00
<b>United Way Allocation</b>	5016.00	5016.00	5016.00
<b>Contributions – Sponsor Fees</b>	41672.00	41672.00	41672.00
<b>Special Events</b>	23500.00	23500.00	23500.00
<b>Membership Dues</b>			
<b>Program Service Fees/Revenues</b>			
<b>Sales of Materials</b>			
<b>Investment Income</b>	1000.00	1000.00	1000.00
<b>Miscellaneous</b>	7500.00	7500.00	7500.00
<b>Rental Space Income</b>	12000.00	12000.00	12000.00
<b>Transfers from Restricted/Endowed Funds</b>			
<b>REVENUE TOTAL</b>	<b>\$328,536.00</b>	<b>\$328,536.00</b>	<b>\$456,331.00</b>
<b>AGENCY EXPENDITURES</b>			
<b>Salaries</b>	\$221000.00	\$221000.00	\$319000.00
<b>Employee Benefits</b>			
<b>Payroll Taxes</b>	17250.00	17250.00	17250.00
<b>Professional Fees:</b>			
Program Related Consultants	6500.00	6500.00	6500.00
Other Consultants			
<b>Legal Fees</b>	1000.00	1000.00	1000.00
<b>Accounting Expenses</b>	6500.00	6500.00	6500.00
<b>Supplies</b>	3500.00	3500.00	3500.00
<b>Telephone</b>	20000.00	20000.00	20000.00
<b>Postage/Shipping</b>	1200.00	1200.00	1200.00
<b>Rent</b>			
<b>Rental/Maintenance of Equipment</b>	12000.00	12000.00	12000.00
<b>Printing &amp; Publications</b>	3500.00	3500.00	3500.00
<b>Travel &amp; Transportation</b>			
<b>Conferences/Conventions/Meetings</b>	1000.00	1000.00	1000.00
<b>Assistance to Individuals (Fees/Awards/Grants)</b>	2500.00	2500.00	2500.00
<b>Membership Dues</b>	350.00	350.00	350.00
<b>Interest Expense</b>	9900.00	9900.00	9900.00
<b>Insurance</b>	14000.00	14000.00	14000.00
<b>Payments to Affiliated/National Organizations</b>			
<b>Miscellaneous</b>	8000.00	8000.00	38000.00
<b>TOTAL EXPENSES</b>	<b>\$328,200.00</b>	<b>\$328,200.00</b>	<b>\$456,200.00</b>

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

6. Describe the population served by your nonprofit: Where are they located?

HAVEN coverage area population in Lee County is over 59,536 individuals. All victims/survivors of domestic violence and/or sexual assault and their minor children in Lee County and emergency cases for victims throughout the state have access to HAVEN's programs. HAVEN is also adding services on the campus of CCCC to increase the number of both traditional and non-traditional students served in the area. All services are offered in English and Spanish.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year \_\_\_\_\_ 947 \_\_\_\_\_  
2017-2018 program year \_\_\_\_\_ 1458 \_\_\_\_\_  
2018-2019 program year \_\_\_\_\_ 1500+ \_\_\_\_\_ (estimate for full year)  
2019-2020 program year \_\_\_\_\_ 1600+ \_\_\_\_\_ (projected)

8. Describe your strategy for funding after this grant, June 30, 2020:

HAVEN funding beyond fiscal year 2019-20 will continue to involve an ongoing plan to secure needed unrestricted funding to be utilized as match dollars. HAVEN will always need contributions from Lee County not only to provide unrestricted matching funds but to also show our state and federal funders that HAVEN is supported by our county and the area where most of our clients reside.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies?

There is not another agency in Lee County that provides services to survivors of domestic violence and sexual assault that include shelter, support, counseling, crisis hotline, referral, resources, support groups and other intervention programs. HAVEN does coordinate with out of county programs when needed to provide additional safety measures for clients with significant lethality concerns.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

Please see the attached IRS letter.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

### Certification

**Financial Recordkeeping:** Grantec agrees to furnish financial records to Lee County at the request of the County.

**Program Monitoring:** Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director:  3/25/2019  
Sherry Overton Shudra

Board Chair:  3/25/2019  
Walter Huffman

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

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HAVEN IN LEE COUNTY INC  
215 BRACKEN CT  
SAMPFORD NC 27330-3925



03856

Employer Identification Number: 58-1586246  
Person to Contact: MR. PATTERSON  
Toll Free Telephone Number: 1-877-329-5500

Dear TAXPAYER:

This is in response to your June 13, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in MAY 1989.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

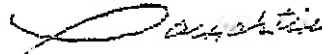
Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

13-13-10091  
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00027105

RAVEN IN LEE COUNTY INC  
215 BRACKEN ST  
SANFORD NC 27350-5925

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



S. A. Martin, Operations Manager  
Accounts Management Operations





## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: <b>BOYS &amp; GIRLS CLUBS OF CENTRAL CAROLINA, INC</b>	
Physical Address: 1414 Bragg Street	
Mailing Address: 1414 Bragg Street	
Phone: (919) 776-3525	Fax:
Agency website: <a href="http://centralcarolinclubs.org">http://centralcarolinclubs.org</a>	
Executive Director: Daniel Simmons	
Email: <a href="mailto:Daniel.simmons@centralcarolinclubs.org">Daniel.simmons@centralcarolinclubs.org</a>	
Amount Requested: \$10,000	

1. What is the mission of your agency?

The Boys and Girls Clubs of Central Carolina, Inc. was established in 1995 by concerned community leaders to help address challenging issues like increased teen pregnancy, school dropout and juvenile justice crime rates. The club provides a safe and friendly environment where at-risk children can come after school and during the summer. Qualified staff supervise homework preparation, athletic activities and team sports, learning enhancement programs like literacy and STEM, and character development.

2. Explain how the programs and services of your agency do one or more of the following:

- Complement or enhance a current county service at a reduced cost

There is no other comprehensive after school and summer program for K-12 children in Lee County serving at-risk children. The Boys & Girls Clubs partners with the Lee County Public Schools to keep these kids in school and out of the criminal justice system.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

- Provide a service to the community through means that are more cost effective than the government

Our members are drawn from the lowest economic tier in Lee County. Due to work schedules and language barriers, there is often no one at home who is able to assist with homework, an important component in the ability to thrive in school. The structured and supervised environment provided by the BGC repeats and reinforces what is learned in school and helps build a foundation for academic success. Enrichment in the form of literacy and math tutoring and introduction to STEM subject matter expands our members' learning experience. The cost is about \$2,000 per child per year. Cost to children who participate is a \$1.00 per week membership fee.

- Fill in gaps that may exist between government services and community needs

The Lee County Parks Dept. offers a variety of after-school programs to children but does not offer the homework supervision, learning enhancement programs or enrichment experience provided by the Boys & Girls Clubs. The long-term goals of the BGC are to help these children pull themselves out of poverty and grow up to be productive and self-sustaining members of our community.

### 3. What do you propose to do with funding from Lee County Government?

Our ability to transport our kids safely and reliably from school to the Boys & Girls Clubs sites and to their homes at the end of the day is key to the success of all of our programs. Our transportation costs for vehicles, fuel, maintenance and insurance will be about \$40,000 for 2019-2020 (excluding salaries for drivers and attendants.) We are requesting funding from Lee County in the amount of \$10,000 for this purpose. Balance of funding will derive from our ongoing resource development program and other grant makers in Lee County.

### 4. What are your program goals and how will you measure your success?

Our goals are the following: 1) Sufficient reliable school buses and vans to safely transport our members to the Club site for after-school and summer programs. 2) Funding to appropriately maintain vehicles and to obtain insurance coverage. 3) Sufficient funds to cover fuel costs. We measure our success at the end of every day when each child has been safely delivered to a club site, received support appropriate to their individual needs, been provided with a nutritious meal, and brought safely home.

### 5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

<b>AGENCY REVENUES</b>	<b>Actual Funding 2017-2018</b>	<b>Amount Funded 2018-2019</b>	<b>Proposed Funding 2019-2020</b>
<b>Lee County</b>	<b>\$10,000</b>	<b>\$10,000</b>	<b>\$10,000</b>
<b>Government Grants (Specify Agency)</b>			
A. Federal government	340,000	40,000	40,000
B. NC State government	71,500	71,500	71,500
C. City of Sanford	0	0	10,000
<b>Contributions-Public</b>	<b>390,000</b>	<b>490,000</b>	<b>503,000</b>
<b>United Way Allocation</b>	<b>0</b>	<b>6,000</b>	<b>15,000</b>
<b>Contributions – Corporate Sponsors</b>	<b>150,000</b>	<b>175,000</b>	<b>167,500</b>
<b>Special Events</b>	<b>30,000</b>	<b>30,000</b>	<b>30,000</b>
<b>Membership Dues</b>	<b>30,000</b>	<b>30,000</b>	<b>14,000</b>
<b>Program Service Fees/Revenues</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Non-Government Grants</b>	<b>92,000</b>	<b>95,000</b>	<b>97,000</b>
<b>Investment Income</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Miscellaneous/Other Sources of Income</b>	<b>125,935</b>	<b>167,500</b>	<b>98,099</b>
<b>Transfers from Restricted/Endowed Funds</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>REVENUE TOTAL</b>	<b>\$1,239,435</b>	<b>\$1,115,000</b>	<b>\$1,056,099</b>
<b>AGENCY EXPENDITURES</b>			
<b>Salaries</b>	<b>\$532,000</b>	<b>\$562,000</b>	<b>\$ 562,000</b>
<b>Employee Benefits</b>	<b>28,800</b>	<b>50,000</b>	<b>50,000</b>
<b>Payroll Taxes</b>	<b>41,000</b>	<b>52,000</b>	<b>52,000</b>
<b>Professional Fees:</b>	<b>15,000</b>	<b>8,500</b>	<b>12,500</b>
Program Related Consultant			
Other Consultants			
Legal Fees			
<b>Occupancy Fees: Utilities/Facility Maint</b>	<b>73,400</b>	<b>53,648</b>	<b>73,800</b>
<b>Supplies</b>	<b>11,000</b>	<b>5,000</b>	<b>10,000</b>
<b>Telephone</b>	<b>7,500</b>	<b>7,500</b>	<b>5,800</b>
<b>Postage/Shipping</b>	<b>2,000</b>	<b>4,800</b>	<b>4,800</b>
<b>Rent</b>	<b>16,100</b>	<b>0</b>	<b>0</b>
<b>Rental/Maintenance of Equipment</b>	<b>2,800</b>	<b>2,800</b>	<b>2,800</b>
<b>Printing &amp; Publications</b>	<b>2,000</b>	<b>3,000</b>	<b>3,000</b>
<b>Travel &amp; Transportation</b>	<b>25,000</b>	<b>25,000</b>	<b>30,000</b>
<b>Conferences/Conventions/Meetings</b>	<b>2,400</b>	<b>10,000</b>	<b>12,800</b>
<b>30,000 Assistance to Individuals (Fees/Awards/Grants)</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Membership Dues</b>	<b>15,300</b>	<b>14,000</b>	<b>14,000</b>
<b>Interest Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Insurance</b>	<b>28,600</b>	<b>31,800</b>	<b>29,000</b>
<b>Capital Expense: Upgrades to Facility</b>	<b>83,049</b>	<b>0</b>	<b>0</b>
<b>Miscellaneous</b>			
<b>Program Expense</b>	<b>93,500</b>	<b>45,900</b>	<b>47,500</b>
<b>Vehicle Expense (Buses)</b>	<b>30,000</b>	<b>38,000</b>	<b>40,000</b>
<b>TOTAL EXPENSES</b>	<b>\$1,009,449</b>	<b>\$ 913,948</b>	<b>\$ 950,000</b>

\*\*Line items are rounded – columns will not total exactly. Totals are actual.

6. Describe the population served by your nonprofit: Where are they located?

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Members are drawn from the lower 20% of population, the segment of the population that, according to the latest U.S. Census estimates lives below the federally designated poverty level. 90% of our members reside in Lee County. The balance live in Chatham County and are served in a recently acquired site, the former Wren Center in Siler City. Funding received from Lee County will be utilized exclusively in Lee County.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 1,013

2017-2018 program year 1,048

2018-2019 program year 1,100 (estimate for full year)

2019-2020 program year 1,125 (projected)

8. Describe your strategy for funding after this grant, June 30, 2020:

The Resource Development Committee has developed a year around fund raising plan incorporating solicitation of individual and business contributions, six or more major community fundraising events, and an ambitious grant writing program. This program provides all operating funds outside of the government grants we receive.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies?

Some churches provide after-school programs, but these are out of reach for our at-risk children due to the cost. The Lee County Parks Dept. provides an excellent range of athletic and cultural programs. There is no agency or institution that provides the comprehensive after-school and summer programs designed specifically to lift at-risk children out of poverty, empower them to succeed academically and socially, and keep them out of the juvenile justice system.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

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### Certification

**Financial Recordkeeping:** Grantee agrees to furnish financial records to Lee County at the request of the County.

**Program Monitoring:** Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: Daniel K. Simmons, CEO



March 24, 2019

Board Chair: SOSHUA LEE Joshua Lee 3/29/2019  
Name, Signature, and Date

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

**Internal Revenue Service  
P.O. Box 2508  
Cincinnati, OH 45201**

**Department of the Treasury**

**Date:** August 25, 2017

**Person to Contact:**

K. Gleason #0203083

**Toil-Free Telephone Number:**

877-829-5500

**Employer Identification Number:**

56-1923703

**Form 990 Required:**

Yes

**BOYS AND GIRLS CLUBS OF CENTRAL CAROLINA  
INC  
% JEFF HEDRICK  
PO BOX 2027  
SANFORD NC 27331-2027**

Dear Sir or Madam:

This is in response to your request dated August 1, 2017, regarding your tax-exempt status.

We issued you a determination letter in September 1995, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

Sincerely yours,



Stephen A. Martin  
Director, Exempt Organizations  
Rulings and Agreements



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: The Salvation Army of Lee County	
Physical Address: 507 North Steele St. Sanford, NC 27330	
Mailing Address: PO Box 3911, Sanford, NC 27330	
Phone: 919-718-1717	Fax: 919-718-1851
Agency website: <a href="http://www.leearmy.org">www.leearmy.org</a>	
Executive Director: Chris Kelley	
Email: <a href="mailto:chris.kelley@uss.salvationarmy.org">chris.kelley@uss.salvationarmy.org</a>	
<p><b>Amount Requested: \$10,000 for operational support of the newly-launched Project CATCH (Community Action Targeting Children who are Homeless) to ensure that families experiencing homelessness in Lee County have access to a coordinated system of care that nurtures the educational success, health, and well-being of children.</b></p> <p>Project CATCH seeks to make a greater impact in the lives of children experiencing homeless. Our goal is to reach children early and connect their families to the appropriate resources, breaking the cycle of poverty, and supporting them as they pursue successful and healthy lives.</p>	

1. What is the mission of your agency?

The Salvation Army, an international movement, is an evangelical part of the universal Christian church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

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2. Explain how the programs and services of your agency do one or more of the following:
  - Complement or enhance a current county service at a reduced cost
  - Provide a service to the community through means that are more cost effective than the government
  - Fill in gaps that may exist between government services and community needs

In addition to meeting basic human needs through initiatives like our food pantry and emergency assistance programs, we empower individuals by reducing barriers in their lives as they seek a GED, post-secondary training, and/or a job. As the need has grown, our programming has increased as well.

Last year, we launched Project CATCH (Community Action Targeting Children who are Homeless) to ensure that families experiencing homelessness in Lee County have access to a coordinated system of care that nurtures the educational success, health, and well-being of children. Our Project CATCH caseworker manages CATCH at our Lee County office and coordinates services throughout the county with our partner agencies. Project CATCH is the only program that exclusively serves and advocates for homeless children addressing needs and gaps at the shelter-, community-, and policy-level.

Without Project CATCH, children without homes would continue to be invisible in our community and not receive services to meet their diverse needs. With CATCH, they are treated as unique individuals with needs that go beyond those of their parents; while we serve each separate child, we support the family as a whole unit.

The majority of children experiencing homelessness will develop significant learning and social delays, in addition to other issues. As children grow, we help children with developmental screenings and Individualized Education Program as they age. Parents and care takers know they can turn to us for help along any part of their family's journey to self-sufficiency. CATCH provides a continuum of care by following the children through all of their daily locations (school, shelters, hotels, etc.). We are a touchstone for many families; because we will not turn a family away, there is no time limit on case management.

A look at our other programs:

In addition to the newly launched Project CATCH, we offer other programs to serve individuals and families with the goal of ending the cycle of poverty.

- **GED Program:** Was created in response to the growing need for programs that assist individuals seeking their GED and post-secondary training. 19.3 percent of the Lee County residents aged 25 years or older do not have a high school diploma, according to the North Carolina Department of Commerce. Data from the same agency states that 18.1 percent of the county lives at or below the poverty level. The Salvation Army of Lee County has partnered with Central Carolina Community College's College (CCCC) and Career Readiness department to offer GED preparation classes on-site at the Mann Center. Once students earn their GED, CCCC will allow the student to take one free class and The Salvation Army will provide a free laptop to each graduate. Free transportation to and from classes and testing is available to all students.

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- **Jobs for Life (JFL):** Helps the unemployed prepare a career assessment and vocational plan to get them back to work. Since launching the program in 2014, The Salvation Army of Lee County has helped 60 graduates find work, pursue more education and/or make plans for the future. Often times, clients previously served by The Salvation Army of Lee County (they received food pantry assistance, clothing assistance and/or utility assistance, etc.) elect to enroll themselves into the JFL program.
- **Emergency Food Assistance-** over 8,250 residents (13.8 percent of the population) in our County are food insecure. We provide a food pantry that is open to all individuals and families in Lee County who are hungry and need food. We provide necessities such as bread, milk, fruit, vegetables, meat, beans and rice. Individuals and families may come to us once per month to receive these items.
- **Clothing Vouchers:** residents that need this assistance may come to us once every six months and receive a clothing voucher to take to our thrift store. Clients receive a \$25 voucher for each family member.
- **Financial Assistance:** We will pay up to \$100 towards a final utility bill notice for residents who will lose their power. Clients that meet TSA criteria may come to us every three years to receive assistance paying their bill. Our goal is to provide assistance so individual and families can stay warm during the winter and cool during the summer.
- **Joy Program:** is our annual Christmas assistance program which provides new clothing and toys for low income families with kid's ages 0-12. We provide this program so that children in our area will not have to go through Christmas without the joy of opening gifts.

### 3. What do you propose to do with funding from Lee County Government?

With the County's investment in Project CATCH operations, The Salvation Army of Lee County will be able to continue to provide increased and coordinated services to homeless children facing many barriers in their education, development and over all well-being. This funding will help bring immediate relief to our families and help stabilize their situation. Once a family is out of crisis mode, we then can begin to connect them to various resources and help them make plans for the future. Depending on their situation, we would use funding to provide the following:

- Rental assistance
- Electric bill assistance
- Motel stays for emergency situations
- Colts transportation vouchers
- Developmental Screenings
- After School Program for homeless youth.

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**4. What are your program goals and how will you measure your success?**

**#1- Identify and conduct developmental screenings on children under the age of 5 to assess for developmental delays, socio emotional and medical health concerns. Our goal is would be identify and serve 100 children experiencing homelessness ages 0-5.**

Data measured will be a) the number of children identified b) the number of children screened b) the types of screenings and the screening results c) the types of referrals made to community providers. All data and referrals will be recorded in a spreadsheet. Each screening we conduct is considered a success and could be life changing for each child.

**#2- Begin an after-school program that will serve 25 kids and will provide tutoring, mentorship, and therapeutic services that will increase self-efficacy and stability in 75% of our clients during the crucial hours of 3 pm to 6pm. Connecting 75% of the children identified with mental and mental health and educational resources. Following up on these referrals to determine efficacy of referral.**

Data measured will be a) the number of children identified b) the number of children screened b) the types of screenings and the screening results c) the types of referrals made to community providers. All data and referrals will be recorded in a spreadsheet. We will consider this program successful when we get it launched and are meeting with kids on a weekly basis.

**#3- Provide emergency assistance to at least 40 families experiencing homeless. Depending on their situations, we will use funding to provide rental, motel, electric and/or transportation assistance.**

Data measured will be a) the number of families assisted b) the types of assistance given. Successful assistance will keep families out of homelessness.

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5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

<b>AGENCY REVENUES</b>	<b>Actual Funding 2017-2018</b>	<b>Amount Funded 2018-2019</b>	<b>Proposed Funding 2019-2020</b>
<b>Lee County</b>	\$750.01	\$749.97	\$10,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A.Duke Energy Heat Care	\$1,304.25	\$6,406.00	\$5,500
B.Food Lion	\$2,500.00	\$3,000.00	\$2,000
C.EFSP	\$8,873.80	\$9,153.00	\$9,000
D.Coats for Kids	\$2,765.00	\$3,416.90	\$1,300
<b>United Way Allocation</b>	<b>\$3,558.66</b>	<b>\$3,300.80</b>	<b>\$4,500</b>
<b>Contributions – Sponsor Fees</b>	<b>\$243,217.52</b>	<b>\$176,871.65</b>	<b>\$272,000</b>
<b>Special Events</b>	<b>\$25,672.87</b>	<b>\$16,262.74</b>	<b>\$23,000</b>
<b>Membership Dues</b>			
<b>Program Service Fees/Revenues</b>			
<b>Sales of Materials</b>			
<b>Investment Income</b>	<b>\$1,364.89</b>	<b>\$469.94</b>	<b>\$1,500</b>
<b>Miscellaneous-Gifts in Kind</b>	<b>\$340,427</b>	<b>\$178,993</b>	<b>\$365,000</b>
<b>Transfers from Restricted/Endowed Funds</b>			
<b>REVENUE TOTAL</b>	<b>\$630,434</b>	<b>\$398,624</b>	<b>\$693,800</b>
<b>AGENCY EXPENDITURES</b>			
<b>Salaries</b>	<b>\$136,226.45</b>	<b>\$83,902.07</b>	<b>\$153,739</b>
<b>Employee Benefits</b>	<b>\$28,595.64</b>	<b>\$13,132.11</b>	<b>\$27,238</b>
<b>Payroll Taxes</b>	<b>\$12,049.17</b>	<b>\$7,273.63</b>	<b>\$11,761</b>
<b>Professional Fees:</b>	<b>\$4,369.51</b>	<b>\$1,038.93</b>	<b>\$1,900</b>
Program Related Consultants			
Other Consultants			
Legal Fees			
Accounting Expenses			
<b>Supplies</b>	<b>\$8,626.21</b>	<b>\$7,825.79</b>	<b>\$8,816</b>
<b>Telephone</b>	<b>\$2,510.90</b>	<b>\$1,609.66</b>	<b>\$3,800</b>
<b>Postage/Shipping</b>	<b>\$6,579.73</b>	<b>\$2,849.11</b>	<b>\$6,435</b>
<b>Rent</b>	<b>\$13,452.00</b>	<b>\$7,171.00</b>	<b>\$14,500</b>
<b>Rental/Maintenance of Equipment</b>	<b>\$1,290.44</b>	<b>\$584.19</b>	<b>\$2,000</b>
<b>Printing &amp; Publications</b>	<b>\$14,852.77</b>	<b>\$10,522.71</b>	<b>\$15,450</b>
<b>Travel &amp; Transportation</b>	<b>\$2,251.84</b>	<b>\$2,004.10</b>	<b>\$4,500</b>
<b>Conferences/Conventions/Meetings</b>			<b>\$450</b>
<b>Assistance to Individuals (Fees/Awards/Grants)</b>	<b>\$377,058.01</b>	<b>\$177,856.89</b>	<b>\$382,056</b>
<b>Membership Dues</b>	<b>\$332.00</b>	<b>\$262.00</b>	<b>\$1,000</b>
<b>Interest Expense</b>			
<b>Insurance</b>	<b>\$5,055.43</b>	<b>\$3,456.69</b>	<b>\$6,124</b>
<b>Payments to Affiliated/National Organizations</b>	<b>\$40,191.40</b>	<b>\$31,866.12</b>	<b>\$39,780</b>
<b>Miscellaneous</b>	<b>\$10,495.50</b>	<b>\$1,000</b>	<b>\$14,251</b>
<b>TOTAL EXPENSES</b>	<b>\$663,937</b>	<b>\$352,355</b>	<b>\$693,800</b>

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6. Describe the population served by your nonprofit: Where are they located?

Project CATCH is our program that is the focus of this grant, and the population served by CATCH are children without homes in Lee County who are ages birth through 18, with a particular focus on children ages 0-5.

We identify the population via the assessments completed about families being served by The Salvation Army of Lee County; referrals from school social workers, homeless providers in Lee County; medical providers; law enforcement; and early intervention providers. Outreach will be conducted to hotels and hotel managers to reach families experiencing homelessness living in hotels.

Currently there are five hotels that are known to house families experiencing homelessness in Sanford. Additionally, The Salvation Army will do community presentations to reach more individuals who might be experiencing homelessness, but not realize they qualify for services.

For our other programs, we also serve Lee County residents who are living below the poverty line.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 5,241

2017-2018 program year 5,500

2018-2019 program year 5,450 (estimate for full year)

2019-2020 program year 5,600 (projected)

8. Describe your strategy for funding after this grant, June 30, 2020:

Project CATCH has been expanding the program and services since its inception in 2011 to ensure families experiencing homelessness in Wake County, and now in Lee County, have access to a coordinated system of care. Through our Wake County office, caseworkers are also traveling throughout the state to start coordinated systems of care in Buncombe, Mecklenburg, and New Hanover Counties. This expansion in a short amount demonstrates both the need for this program and the sustainability of the program to enable it to grow.

The Salvation Army of Lee County will contribute funds to Project CATCH through its Annual Campaign, private donations, and proceeds from our community thrift store. The Walmart State Foundation has already invested. We are seeking new funding from various other foundations.

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4. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies?

**\$3 Housing Connect Task Force**- we meet regularly with partners in the community to formulate plans, bring together the needed resources and work to create a coordinated approach to ensure that homelessness is a rare, brief, and non-recurring experience.

**Christian United Outreach Center (CUOC)**- we have established excellent working relationship CUOC and have worked together to pilot Charity Tracker (an on-line database) for Lee County. Charity Tracker is helping us to make informed decisions with our resources and is helping eliminate duplication of services. We also work together by sharing donated food and making referrals to one another so needs can be met.

**Lee County Partnership for Children**- we connect our Project CATCH families to LCPFC so they can enroll their children in NC Pre-K and can benefit from their Child Care Subsidy.

**Johnston Lee Harnett Community Action**- Before providing utility bill assistance, we contact Johnston Lee Harnett Community Action to see if they have assisted the client. We also work together to make sure homeless families have the resources they need.

**Red Cross**- refers clients to us when there is a fire. We assist individuals and families by providing them clothing, furniture and household goods.

**Toys for Tots**- we share a list of the people we're serving in our Joy Program to prevent duplication of services.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

### Certification

**Financial Recordkeeping:** Grantee agrees to furnish financial records to Lee County at the request of the County.


**Program Monitoring:** Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.


Executive Director:  3/25/19  
Name, Signature, and Date

Board Chair:  3/25/19  
Name, Signature, and Date

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

 **IRS** Department of the Treasury  
Internal Revenue Service  
P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248404892  
Mar. 31, 2011 LTR 4168C E0  
13-0660607 000000 00  
.10015662  
30DC: TE

  
THE SALVATION ARMY  
TERRITORIAL HEADQUARTERS  
% KATIE TATE  
1424 NE EXPRESS WAY  
ATLANTA GA 30329

001556

Employer Identification Number: 58-0660607  
Person to Contact: Jeff Seibert  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 23, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in October 1955.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(i).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248404892  
Mar. 31, 2011 LTR 4168C E0  
58-0660607 000000 00  
90015663

THE SALVATION ARMY  
TERRITORIAL HEADQUARTERS  
% KATIE TATE  
1424 NE EXPRESS WAY  
ATLANTA GA 30329

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



S. A. Martin, Operations Manager  
Accounts Management Operations





## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency:	Family Promise of Lee County
Physical Address:	2302 Woodland Ave. Sanford, NC 27330
Mailing Address:	P.O.Box 2862 Sanford, NC 27330
Phone:	Fax: N/A 919-718-1540
Agency website:	<a href="http://www.familypromiseofleecounty.org">www.familypromiseofleecounty.org</a>
Executive Director:	Tamara Brogan
Email:	<a href="mailto:broganfamilypromise@gmail.com">broganfamilypromise@gmail.com</a>
Amount Requested:	\$5,000

1. What is the mission of your agency? The mission of Family Promise of Lee County, Inc. (FPLC) is to provide families experiencing homelessness with shelter, meals, case management, and support services that will enable them to transition from homelessness to stable affordable housing.

2. Explain how the programs and services of your agency do one or more of the following:
- Complement or enhance a current county service at a reduced cost
  - Provide a service to the community through means that are more cost effective than the government
  - Fill in gaps that may exist between government services and community needs

FPLC provides a safe and stable environment for homeless children and their families. Since we opened our doors in 2011, we have helped over 156 families in Lee County. There is a great need for the services we offer families in Lee County. FPLC is a homeless recovery program that requires and helps adults in our program to commit to permanent life changes to help them avoid homelessness in the future. There is not another program in our community that helps whole families with recovering from homelessness. FPLC collaborates with other agencies throughout the county to help with the needs and goals that the families have for their success. Through intense case management, we have been able to strongly focus on providing financial literacy, counseling, legal guidance, parenting classes, employment assistance, and assistance in

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

achieving educational goals. FPLC serves as a liaison between government services, community services and homeless families.

3. What do you propose to do with funding from Lee County Government? FPLC will use funding provided by the Lee County Government to continue to provide case management and support services to homeless children and their families find and stay in stable safe housing. We will continue to work to help our families to be successful to meet their goals while in the program and beyond for 24 months after they complete the program. The case management services FPLC provides are identifying employment and childcare, access to transportation, employment skills, financial literacy, counseling, educational resources, legal guidance, and parenting classes. Our staff meets with the families at least once a week to discuss and monitor their progress and to help provide resources that will help the families with positive progress to stable housing. County funding will also go to help with the operating the Day Center to provide the families with opportunities for laundry services, showers, storage, and computer access. The Day Center also provides the families with a mailing address and phone number to provide a stable location for employment and housing searches.

4. What are your program goals and how will you measure your success? FPLC program goals are to equip families with employment, life skills, and education to help them maintain housing and decrease the chance of them experiencing homelessness again. FPLC measures success by identifying how many families remain in permanent housing for a minimum of two years after they complete the program. FPLC staff keeps track of data of all the families who we serve in the program. In 2018, we served 15 families, 62 individuals with 40 being children under 18 years of age. Our success rate for families who came through the program in 2018 is 77%.

5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

<b>AGENCY REVENUES</b>	<b>Actual Funding 2017-2018</b>	<b>Amount Funded 2018-2019</b>	<b>Proposed Funding 2019-2020</b>
<b>Lee County</b>	\$1,833.33	\$2,000	\$5,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A. St. Luke Foundation	\$1,500	\$1,558.00	
B. Roman Catholic Diocese of Raleigh	\$1,750.00		
C. Triangle Community Foundation	\$5,000	\$5,000	
D. Central Electric Member Corporation	\$3,000	\$3,000	
E. Ruby and Ernest McSwain Worthly Lands Trust		\$5,000	

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

	F. McSwain Trust		\$1,000	
	G. Costal Federal Credit Union Foundation		\$5,000	
	H. Pfizer		\$15,000	
<b>Total Grants in 2018</b>			<b>\$37,558</b>	
<b>United Way Allocation</b>		<b>\$5,871.67</b>	<b>\$6,571.52</b>	
<b>Faith Communities/ Churches</b>		<b>\$19,685</b>	<b>\$28,117</b>	<b>\$27,000</b>
<b>Special Events</b>		<b>\$488</b>	<b>\$199</b>	<b>\$500</b>
<b>Individuals</b>			<b>\$22,609</b>	<b>\$27,000</b>
<b>Businesses</b>		<b>\$14,316</b>	<b>\$15,800</b>	<b>\$12,000</b>
<b>Day Center Rent</b>		<b>\$10,800</b>	<b>\$10,800</b>	<b>\$10,800</b>
<b>Non Profit/ Local Groups</b>		<b>\$1,456</b>	<b>\$2,578</b>	<b>\$2,000</b>
<b>Fundraisers</b>		<b>\$11,333</b>	<b>\$9,564</b>	<b>\$13,668</b>
<b>REVENUE TOTAL</b>		<b>\$100,713</b>	<b>\$138,904</b>	<b>\$120,300</b>
<b>AGENCY EXPENDITURES</b>				
<b>Salaries</b>		<b>\$60,525</b>	<b>\$65,583</b>	<b>\$69,600</b>
<b>Employee Benefits</b>		<b>0</b>	<b>0</b>	<b>0</b>
<b>Payroll Taxes</b>		<b>\$5,322</b>	<b>\$6,051</b>	<b>\$6,422</b>
<b>Professional Fees:</b>				
<b>Program Related Consultants</b>				
<b>Other Consultants</b>				
<b>Legal Fees</b>				
<b>Accounting Expenses</b>				
<b>Supplies</b>		<b>\$879</b>	<b>\$514</b>	<b>\$500</b>
<b>Telephone</b>		<b>\$1,947</b>	<b>\$2,258</b>	<b>\$2,500</b>
<b>Postage/Shipping</b>		<b>\$335</b>	<b>\$350</b>	<b>\$500</b>
<b>Rent</b>		<b>\$10,800</b>	<b>\$10,800</b>	<b>\$10,800</b>
<b>Rental/Maintenance of Equipment</b>		<b>\$1,193</b>	<b>\$1,310</b>	<b>\$2,000</b>
<b>Printing &amp; Publications</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Travel &amp; Transportation</b>		<b>\$7,337</b>	<b>\$5,254</b>	<b>\$7,098</b>
<b>Conferences/Conventions/Meetings</b>		<b>\$200</b>	<b>\$800</b>	<b>\$1,000</b>
<b>Assistance to Individuals (Fees/Awards/Grants)</b>		<b>\$2,715</b>	<b>\$2,578</b>	<b>\$3,000</b>
<b>Membership Dues</b>		<b>\$584</b>	<b>\$689</b>	<b>\$600</b>
<b>Interest Expense</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Insurance</b>		<b>\$1,548</b>	<b>\$1,819</b>	<b>\$2,200</b>
<b>Payments to Affiliated/National Organizations</b>		<b>\$1,550</b>	<b>\$1,148</b>	<b>\$1,600</b>
<b>Miscellaneous</b>				
<b>TOTAL EXPENSES</b>		<b>\$106,539</b>	<b>\$108,051</b>	<b>\$117,947</b>

6. Describe the population served by your nonprofit: Where are they located? The population FPLC serves is children and their families in Lee County. The families are able to stay together in a unit as they strive to find stable housing. We get referrals from Lee County Schools, Haven, Salvation Army, CUOC, churches, word of mouth and our website.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 42

2017-2018 program year 53

Applications are due to the Lee County Finance Office, PO Box 1968, Sauford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

2018-2019 program year 62 (estimate for full year)

2019-2020 program year 65 (projected)

8. Describe your strategy for funding after this grant, June 30, 2020: In 2017, FPLC has started working on building our financial foundation with regular sustaining donations from churches in our program. We currently have 10 churches giving regularly. We are going to continue to build on that number with our goal of all 32 churches in our program giving regularly. This spring, FPLC will start to move beyond the churches to also work on organizing regular sustaining donations from individuals and businesses. Currently, FPLC has applied for 4 grants for 2019, United Way, St. Luke Foundation, Central Electric Membership Corporation, and Pentair. We will continue to apply for grants that will help our mission of helping homeless families.

FPLC has four fundraisers planned for 2019:

1. Carolina Charity Cup Tournament ( June 1 ) \$5,000
2. Cow Patty Bingo ( Sept ) \$5,000
3. Cardboard Box City ( Oct ) \$5-8,000
4. Breakfast with Santa (Dec) \$3,500

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies? There are no other agencies in Lee County that provides a homeless recovery program for families. Lee County has a man's shelter and a women's shelter, however, there is not a shelter other than FPLC that keeps families together. We work with other agencies and organizations to help meet the needs of our families. Some of the agencies and organizations we work with are: Haven, Salvation Army, CUOC, Sanford Housing Authority, Johnston Lee Harnett Community Action, Lee County Schools, CCCC, civic groups, churches and businesses.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

### Certification

Financial Recordkeeping: Grantee agrees to furnish financial records to Lee County at the request of the County.

Program Monitoring: Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: Tamara Brogan Tamara Brogan March 22, 2019

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

Name, Signature, and Date

Board Chair: David M. Dudley, David M. Dudley 3/22/19  
Name, Signature, and Date

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

# NORTH CAROLINA

## Department of the Secretary of State

### Charitable Solicitation License

This document certifies that, in accordance with the provisions of Chapter 131F of the General Statutes of North Carolina

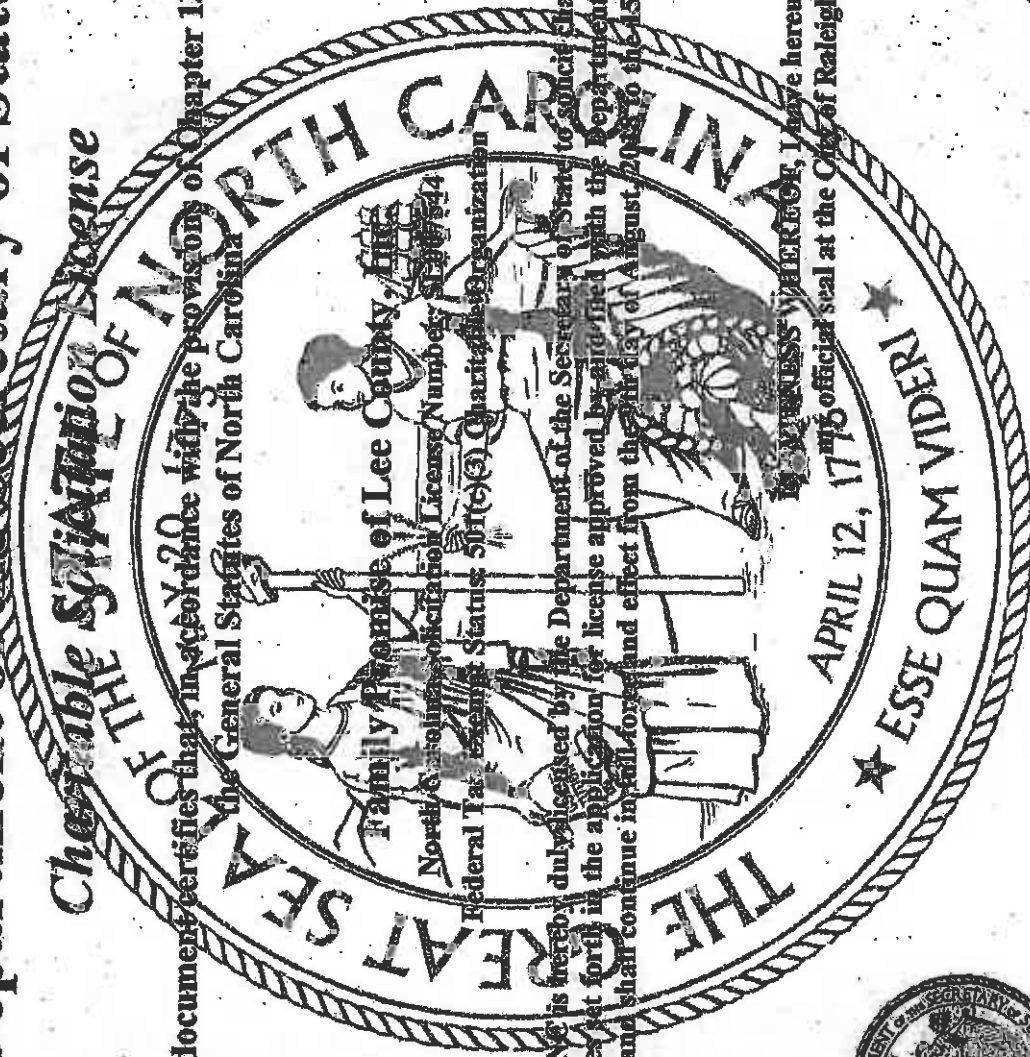
Family Promise of Lee County, five  
North Carolina Solicitation License Number(s) 2018-0044  
Federal Tax Exempt Status 501(c)(3) Charitable Organization

with headquarters in Sanford, NC, is hereby duly licensed by the Department of the Secretary of State to solicit charitable contributions in North Carolina for the purposes set forth in the application for license approved by and filed with the Department of the Secretary of State. This license is not transferable and shall continue in full force and effect from the 1st day of August, 2018, to the 15th day of May, 2019, unless revoked for cause.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this the 9th day of August, 2018.

*Charm J. Marshall*

Secretary of State



Document Id: LZ01817700037

Verify this certificate online at <http://www.sosnc.gov/verification>

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **MAY 19 2011**

FAMILY PROMISE OF LEE COUNTY INC  
PO BOX 2862  
SANFORD, NC 27331

Employer Identification Number:  
27-4404629  
DLN:  
17053097307041  
Contact Person:  
WINNIE W LEE ID# 31208  
Contact Telephone Number:  
(877) 829-5500  
Accounting Period Ending:  
December 31  
Public Charity Status:  
170(b)(1)(A)(vi)  
Form 990 Required:  
Yes  
Effective Date of Exemption:  
March 10, 2011  
Contribution Deductibility:  
Yes  
Addendum Applies:  
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Sincerely,



Lois G. Lerner  
Director, Exempt Organizations

Enclosure: Publication 4221-PC



**Another Choice for Black Children Inc.**

610 West Main Street  
Sanford, North Carolina 27331  
Phone: (919) 775-1107  
Fax: ((919) 775-1080  
Website: [www.acfbc.org](http://www.acfbc.org) email: [info@acfbc.org](mailto:info@acfbc.org)

*March 28, 2019*

*Lee County Finance Office  
PO Box 1968  
Sanford, NC 27331-1968*

*Dear Mrs. Lisa G. Minter:*

*Please find enclosed the application for Another Choice for Black Children, Inc. along with our tax exempt status verification. If other information is needed, please contact Gary Cox, Fund Developer at (919) 775-1107.*

*Sincerely,*

  
*Gary Cox  
Fund Developer*





## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: Another Choice for Black Children, Inc.	
Physical Address: 610 West Main Street Sanford, NC 27331	
Mailing Address: 610 West Main Street Sanford, NC 27331	
Phone: (919) 775-1107	Fax: (919) 775-1080
Agency website: <a href="http://www.acfbc.org">www.acfbc.org</a>	
Executive Director: Ruth Amerson	
Email: <a href="mailto:info@acfbc.org">info@acfbc.org</a>	
Amount Requested: \$ 1,000	

1. What is the mission of your agency? To build and sustain families created through adoption or foster care.
2. Explain how the programs and services of your agency do one or more of the following:
  - Complement or enhance a current county service at a reduced cost
  - Provide a service to the community through means that are more cost effective than the government
  - Fill in gaps that may exist between government services and community needs
3. What do you propose to do with funding from Lee County Government?

4. What are your program goals and how will you measure your success?

5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

AGENCY REVENUES	Actual Funding 2017-2018	Amount Funded 2018-2019	Proposed Funding 2019-2020
Lee County	\$ 500,00	\$ 500,00	\$ 1,000,00
Government Fees & Grants (Specify Agency)			
A. NC DSS	127,000	152,400	182,880
B. Purchase of Service Contracts	450,000	540,000	648,000
C			
D			
United Way Allocation			
Contributions – Sponsor Fees	35,000	36,000	37,000
Special Events			
Membership Dues			
Program Service Fees/Revenues			
Sales of Materials			
Investment Income			
Miscellaneous			
Transfers from Restricted/Endowed Funds			
<b>REVENUE TOTAL</b>	<b>\$ 612,500</b>	<b>\$ 728,900</b>	<b>\$ 868,880</b>
<b>AGENCY EXPENDITURES</b>			
Salaries	\$ 165,000	\$ 733,975	\$ 844,071
Employee Benefits	16,350	18,802	21,622
Payroll Taxes			
Professional Fees:	40,000	46,600	52,900
Program Related Consultants	155,200	178,480	205,252
Other Consultants			
Legal Fees			
Accounting Expenses			
Supplies	6,350	7,302	8,398
Telephone	121,750	25,012	28,764
Postage/Shipping	1,300	1,495	1,719
Rent	2,000	2,300	2,645
Rental/Maintenance of Equipment	24,000	27,600	31,740
Printing & Publications			
Travel & Transportation	25,050	28,808	33,129
Conferences/Conventions/Meetings			
Assistance to Individuals (Fees/Awards/Grants)			
Membership Dues			
Interest Expense			
Insurance	22,767	26,182	30,109
Payments to Affiliated/National Organizations	1,200	1,380	1,587
Miscellaneous	25,009	28,760	33,075
<b>TOTAL EXPENSES</b>	<b>\$ 615,976</b>	<b>\$ 112,869</b>	<b>\$ 148,501</b>

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

6. Describe the population served by your nonprofit: Where are they located?

Located in foster care in Lee County DSS

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year	<u>30</u>	
2017-2018 program year	<u>40</u>	
2018-2019 program year	<u>50</u>	(estimate for full year)
2019-2020 program year	<u>60</u>	(projected)

8. Describe your strategy for funding after this grant, June 30, 2020:

We will continue to seek donations from businesses as well from churches, individuals and community organizations.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies?

No other agency provide the services that we are requesting funds.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

### Certification

Financial Recordkeeping: Grantee agrees to furnish financial records to Lee County at the request of the County.

Program Monitoring: Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: Fruth Amerson [Signature] 3/27/19  
Name, Signature, and Date

Board Chair: Melvin Jackson [Signature] 3-27-19  
Name, Signature, and Date



CINCINNATI OH 45999-0038

In reply refer to: 0248367584  
Feb. 19, 2016 LTR 4168C 0  
56-1941171 000000 00  
00015321  
BODC: TE

ANOTHER CHOICE FOR BLACK CHILDREN  
INC  
% TERRENCE HAWKINS  
3028 BEATTIES FORD ROAD  
CHARLOTTE NC 28216



005138

Employer ID Number: 56-1941171  
Form 990 required: Yes

Dear Taxpayer:

This is in response to your request dated Feb. 09, 2016, regarding your tax-exempt status.

We issued you a determination letter in January 1996, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

0248367584  
Feb. 19, 2016 LTR 4148C 0  
56-1941171 000000 00  
00015322

MOTHER CHOICE FOR BLACK CHILDREN  
INC  
TERRENCE HAWKINS  
028 BEATTIES FORD ROAD  
CHARLOTTE NC 28216

Sincerely yours,



Doris Kenwright, Operation Mgr.  
Accounts Management Operations 1



March 21, 2019

Lee County Finance Department  
Sanford, NC 27330

Re: Lee County Arts Council

To Whom It May Concern:

Enclosed please find the nonprofit funding application for the Lee County Arts Council for 2019-20.

We are very grateful for the support that the Board of Commissioners and Lee County has given the Arts Council over the past years. We will work very hard in the coming year to make you proud of this organization.

Sincerely,

A handwritten signature in black ink that reads "Joann Thaxton". The signature is written in a cursive style with a large initial "J".

Joann Thaxton

President

Att: A/S



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: Lee County Arts Council, Inc	
Physical Address: 144 S. Steele Street, Sanford NC 27330	
Mailing Address: P.O. Box 2615, Sanford, NC 27331	
Phone: (919) 774-6139	Fax: N/A
Agency website: <a href="http://www.leecountyarts.org">www.leecountyarts.org</a>	
Executive Director: Joann Thaxton	
Email: <a href="mailto:leecountyarts@gmail.com">leecountyarts@gmail.com</a>	
Amount Requested: \$3,500	

1. What is the mission of your agency?

Lee County Arts Council (LCAC) is a Designated Community Partner of the North Carolina Arts Council. In Sanford/Lee County, LCAC focuses primarily on the following areas: 1) Assisting local artists in all disciplines to bring their work to the market and finding venues where they can exhibit/perform; 2) Supporting the City of Sanford's extraordinary Public Arts Program; 3) Working with Lee County schools and other strategic partners to support and reinforce art education; 4) Making the work of local artists accessible to the residents of Lee County at low/no cost; 5) Promoting this county as the vibrant cultural arts center it has become.

2. Explain how the programs and services of your agency do one or more of the following:

- Complement or enhance a current county service at a reduced cost

LCAC supports the large community of artists – painters, potters, poets, musicians, writers, performers – in Lee County with grants, arts events, venues to exhibit their work or to perform. We make the work of local artists accessible to residents at low/no cost. We work hard to promote Lee County as the art destination it has become. We do not duplicate any services provided by the County.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

- Provide a service to the community through means that are more cost effective than the government  
LCAC's annual budget is about \$40,000. More than 80% of these funds are distributed to artists and cultural arts organizations in Lee County in the form of Grassroots Grants and other funding. The organization is powered by a proactive Board of Directors with the heavy lifting done by a team of dedicated volunteers. Please refer to Attachment #2, the monthly calendar of cultural art events in Lee County as an example of a unique service performed by LCAC for the community. We do not duplicate any county services. We do help the arts community in Lee County provide stimulus for this economy.
- Fill in gaps that may exist between government services and community needs  
Local artists in all the disciplines need help to bring their work to the local market. Development of an expanded local market for the arts will be a catalyst that will draw visitors to the area to experience our local arts. This is one of LCAC's major focal points.

Median household income in Lee County is about \$48,000 (NC State & County Quick Facts). Low income families need more low cost/no cost access to the cultural arts. This critical community need is a high priority for LCAC.

### 3. What do you propose to do with funding from Lee County Government?

Funds from Lee County will be used to sustain and expand our ongoing "Preserving Our Traditions" program. It is rooted in the fact that all of the arts in Lee County were very adversely affected by the recent recession. Our short-term goals are to support the artistic community in Lee County, as described elsewhere in this application and to make the work of our local artists accessible to the citizens of the county at low/no cost. For example: Lee County was a destination location for pottery for many years but this is not the case now. LCAC is dedicated to reviving this traditional art form in Lee County with grants, exhibitions and educational activities.

### 4. What are your program goals and how will you measure your success?

Without exaggeration, at least half the population of Lee County are painters, poets, potters or performers. There is an enormous swell of artistic energy and a growing population of aspiring artists in all the disciplines. Local artists need funding. They need help in bringing their products to market. They need assistance in managing the business aspects of their art. The Arts Council's basic role in this community is to support these needs and to develop this area as an arts destination. We measure our success in two ways: 1) Increasing attendance at local cultural arts events; and 2) Developing a growing perception of Lee County as an arts destination.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**



5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

AGENCY REVENUES	Actual Funding 2017-2018	Amount Funded 2018-2019	Proposed Funding 2019-2020
<b>Lee County</b>	\$ 2,300	\$ 2,300	\$ 3,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A. City of Sanford	2,700	2,700	3,000
B. North Carolina Arts Council	15,900	16,400	18,500
C. Duke Energy	5,000	4,000	6,000
D. Other grants	-0-	-0-	4,000
United Way Allocation	-0-	-0-	-0-
Contributions – Sponsor Fees	2,500	2,500	2,500
Special Events - SHARED ABUNDANCE	1,500	2,000	2,500
Membership Dues	0	0	0
Program Service Fees/Revenues	500	500	500
Sales of Materials	0	0	0
Investment Income	0	0	0
Miscellaneous	0	0	0
Transfers from Restricted/Endowed Funds	0	0	0
<b>REVENUE TOTAL</b>	<b>\$ 25,900</b>	<b>\$ 29,200</b>	<b>\$ 37,100</b>
<b>AGENCY EXPENDITURES</b>			
Salaries	\$ 0	\$ 0	\$ 0
Employee Benefits	0	0	0
Payroll Taxes	0	0	0
<b>Professional Fees:</b>			
Program Related Consultants	0	0	0
Other Consultants	0	0	0
Legal Fees	0	0	0
Accounting Expenses	500	1,900	1,900
Supplies	350	350	350
Telephone	600	600	600
Postage/Shipping	450	450	450
Rent	3,600	3,600	3,600
Rental/Maintenance of Equipment	0	0	0
Printing & Publications	0	0	0
Travel & Transportation	0	0	0
Conferences/Conventions/Meetings	0	0	0
Assistance to Individuals (Fees/Awards/Grants)	0	0	0
Membership Dues	0	0	0
Interest Expense	0	0	0
Insurance	600	600	600
Payments to Affiliated/National Organizations	0	0	0
Miscellaneous			
Grassroots Grants Awards	8,000	8,000	9,000
Multicultural Arts Funding	4,000	4,000	5,000
<b>TOTAL EXPENSES</b>	<b>\$22,000</b>	<b>\$ 32,000</b>	<b>\$ 37,500</b>

\*\* Line item amounts are rounded and will not add up to totals, which are actual. Financial reports are available on request.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

6. Describe the population served by your nonprofit: Where are they located

Lee County is bursting with creative people – more than half of our residents are potters, painters, poets, actors, musicians, performers. We work to find them venues to exhibit their work and to perform. We offer grant writing and business management workshops to give them a foundation for making a living at what they love to do and are good at doing. We enrich the lives of the citizens of Lee County by making the work of local artists accessible at low/no cost through grants, community events and volunteer assistance.

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 1,400  
2017-2018 program year 2,500  
2018-2019 program year 3,000 (estimate for full year)  
2019-2020 program year 5,000 (projected)

8. Describe your strategy for funding after this grant, June 30, 2020:

LCAC has a year around resource development strategy that consists of two annual community fundraising events (spring and fall), a continuing appeal for individual and business contributions and sponsorships, and grant requests. Because we are driven by volunteer energy, more than 80% of funds raised will be recycled directly to the arts community in the form of grants and other subsidies.

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies.

There is no other agency in Lee County that duplicates the services we provide. We have strategic partnerships with Temple Theater, the Brush & Palette Club, Downtown Sanford, Inc., the City of Sanford, the Boys & Girls Clubs of Central Carolina and the Lee County Public School system and others. In every case, we provide support in the form of funding, manpower in the form of volunteer energy, and materials.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

### Certification

**Financial Recordkeeping:** Grantee agrees to furnish financial records to Lee County at the request of the County.

**Program Monitoring:** Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: JOANN THAYTON Joann Thaxton 3/21/2019  
Name, Signature, and Date

Board Chair: JOANN Thaxton Joann Thaxton 3/21/2019  
Name, Signature, and Date

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

ATTACHMENT # 8

Internal Revenue Service

Department of the Treasury

P. O. Box 2508  
Cincinnati, OH 45201

Date: July 21, 2000

Person to Contact:  
Mary Freudenberg #31-03512  
Customer Service Representative  
Toll Free Telephone Number:  
8:00 a.m. to 8:00 p.m. EST  
877-829-5500  
Fax Number:  
513-263-3756  
Federal Identification Number:  
56-1203845

Lee County Arts Council  
P.O. Box 2615  
Sanford, NC 27331-2615

Dear Sir or Madam:

This letter is in response to your request for a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in December 1988 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in section 509(a)(2).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: Temple Theatre Company, Inc.	
Physical Address: 114-126 Carthage St.	
Mailing Address: P.O. Box 1391, Sanford, NC 27330	
Phone: (919) 774-4512, Ext. 228	Fax: (919) 774-7531
Agency website: Templeshows.com	
Executive Director: Peggy Taphorn	
Email: peggytaphorn@gmail.com	
Amount Requested: 25,000	

1. What is the mission of your agency? The Temple Theatre's mission is to entertain, educate and enlighten audiences of Central North Carolina through the art of live theatre.
2. Explain how the programs and services of your agency do one or more of the following:
  - Complement or enhance a current county service at a reduced cost
  - Provide a service to the community through means that are more cost effective than the government
  - Fill in gaps that may exist between government services and community needs

Temple Theatre fills in the gaps that exist in the Cultural Development arena between government services and community needs. We offer professional live theatre, special events and youth programs to the residents of Sanford, as well as individual tourists and tour busses. Annually we help other non-profits in Sanford raise over \$18,000 by donating theatre tickets for raffles, providing the free use of our facility and special fundraising performances. The Bread Basket alone raises up to \$10,000 annually by using the Temple Theatre performance as a fundraiser. We also raised funds for The Enrichment Center, The Stevens Center and many more local non-profits. In that way we help other non-profits and alleviate their coming to the County for additional funding.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

Temple Theatre offers huge incentives for both homebuyers and sellers, enhances the quality of life, and makes Sanford and Lee County unique. Counties with higher proportions of workers in arts-related occupations are more likely to retain current residents and attract new ones (www.ncarts.org)

Without Temple Theatre's offerings, Lee County would be lacking in arts resources. It has been proven that arts and culture organizations are valuable contributors to the business community. Temple Theatre is an employer, producer, consumer, and key promoter of Lee County. Temple brings in almost 41,000 people annually who spend money in Lee County. Arts are good for local businesses. Attendees at nonprofit arts events spend \$24.60 per person, per event, beyond the cost of admission on items such as meals, parking, and babysitters—valuable revenue for local commerce and the community. (Artsusa.org)

The local economy would be adversely affected without Temple Theatre in Historic Downtown Sanford. The economic impact of Temple Theatre on the local economy is **\$4.2 Million! For every \$1 spent at the Temple Theatre an additional \$9 goes into the local economy!** (Artsusa.org) Cultural travelers to NC spend a third more than the national average and almost twice the per-day spending of general travelers to the state. (Study conducted by the John Walker College of Business at Appalachian State University)

All of Temple Theatre's productions and classes are accessible and available to people who have disabilities. In 2018-2019 we added sensory friendly as well as audio described performances which were very well attended. We continue to offer assistive listening devices and sign language interpreters for productions upon request. Temple Theatre's upgraded restrooms are accessible to people who use wheelchairs and have limited mobility.

The Temple Theatre is the number one tourist attraction in Lee County and one of its most frequented businesses. With almost 41,000 patrons, 55% of whom come from other counties, Temple plays a key role in promoting all of the City of Sanford, and Lee County including Depot Park, The Railroad House, pottery studios, antique stores, shops, and especially our local restaurants.

Temple Theatre provides a myriad of cultural education programs for Lee County children. Many of these programs are offered at a nominal fee. Others are offered at no charge. The Temple's outreach philosophy is to make it's programs as affordable to the public as possible.

Over the last 12 months, the Temple has hosted 20 different field trips during which approximately 480 students were educated on a variety of the aspects of live theatre. As a historical landmark, Temple Theatre provides a glimpse into the rich history of Lee County. These tours are provided at no cost. Staff costs associated with the coordination, execution, and supervision of these trips is estimated at \$50 each, for a total of \$1000.

This school year, 3643 students from throughout the region will attend special matinee performances of the Temple's Main Stage shows. Students are charged \$7.00 to attend, which is half of the standard student ticket price, and roughly one fourth of the general admission rate. Without this Temple program, Cape Fear Regional Theatre would be the closest host for a similar level of education and entertainment. The student matinee rate there is \$8, which would cost the community an additional \$5460 in direct expenses, and require additional logistics and funding to get students back and forth. It would also take children out of the classroom longer due to travel times.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

Summer Conservatory Programs are offered to Lee County students at \$400 for two week sessions. There are similar programs in the region, but none that offer the same quality experience including professional teaching artists, sets, costumes, lights and sound at an affordable price. The cheapest alternative in the Triangle is North Raleigh Arts & Creative Theatre, which offers programs at an average price of \$250 per week (\$750/3 weeks). The total savings to the 210 Lee County students is roughly \$21,000.

Additionally, we provide our youth group, The Temple Teen Ensemble, as entertainment for fundraising events free of charge. We serve as the primary rental venue for other arts groups including: Kelly's School of Dance, The Bluegrass Experience and The Heart of Carolina Jazz Orchestra.

The 2014 implementation of the North Carolina Sales Tax on Admission Charges (Policy 721) is a constant source of income for Lee County. During the 2017-2018 Season Temple paid a total of \$32,421.04 in sales taxes, \$11,022.60 was collected by Lee County. To date during the 2018-2019 season, the overall tax collected has been \$41,441.68 with \$13,441.68 going to Lee County. Temple has four months of revenue left in our fiscal year.

In order to continue offering the same level of outreach and children's programming at similar price levels, the Temple is requesting a grant of \$25,000 from Lee County.

### 3. What do you propose to do with funding from Lee County Government?

- Continue our mission to entertain, educate and enlighten audiences of Central North Carolina through the art of live theatre.
- Continue to maintain and upgrade a National Historic building, the cornerstone of Historic Downtown Sanford.
- Continue to expand our youth programming, community development and outreach.
- Continue to keep our ticket prices affordable.

The Temple Theatre relies on the Lee County grant to enable the organization to continue to upgrade, expand and enhance our physical plant and youth programming. Lee County grant funding is used for operating costs and youth programs. Temple assumes the rest through various means as follows: ticket sales and program fees( 62%), additional grants(6%), private and corporate donations(13%), sponsorships (9%), State funding (5%), miscellaneous sources (1%) and fundraisers (4%). Since receiving the first Lee County grant of \$18,900 in 1984, our organization's impact on Lee County has increased significantly after 35 years while our grant monies have declined. We continue to work from a balanced budget and dynamic strategic plan to achieve our goals of financial strength and continued annual growth. We actively fundraise and solicit donations throughout the season, but the Lee County grant is essential to keep the number one tourist attraction operable. By providing this grant we are asking Lee County to remain our active partner in providing this essential need for all the citizens of Lee County. **Without the Temple Theatre all of Lee County would be without professional youth arts programming.** We will continue to serve almost 10,000 local youth with our combined programs. Temple Theatre will continue to fill in the gaps that exist between government services and community needs.

**Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.**

4. What are your program goals and how will you measure your success?

The Temple will have achieved success when staffing and facilities are such that it can continue to upgrade the historic buildings, including the visiting creative team and actor's home, while continuing to expand its education programs. Temple will measure the success by comparing neighboring theatres staff salaries and the rise in annual youth offerings including : Summer camps, year round academy, private voice lessons, in school tour and Temple Teen Ensemble annual participation numbers.

5. Please complete the following to reflect your income and expenses from your Income Statements, if necessary, change or add line descriptions to fit your needs.

<b>AGENCY REVENUES</b>	<b>Actual Funding 2017-2018</b>	<b>Amount Funded 2018-2019</b>	<b>Proposed Funding 2019-2020</b>
<b>Lee County</b>	\$5,000	\$ 5,000	\$25,000
<b>Government Fees &amp; Grants (Specify Agency)</b>			
A. City of Sanford	\$18,000	\$18,000	\$18,000
B. NC Arts Council	\$29,000	\$29,000	\$35,000
<b>Rentals</b>	\$3720	\$2000	\$4000
<b>Fundraisers</b>	\$35,000	\$20,000	\$20,000
<b>Sponsor Fees</b>	\$61,500	\$50,000	\$52,000
<b>Season Tickets</b>	\$104,079	\$75,000	\$148,000
<b>Single Tickets</b>	\$533,500	\$500,000	\$361,500
<b>Camps/Academy classes</b>	\$96,825	\$60,000	\$62,210
<b>Concessions</b>	\$32,562	\$30,000	\$25,000
<b>Advertising</b>	\$17,650	\$19,175	\$17,675
<b>Ticketing fees</b>	\$22,236	\$23,000	\$29,400
<b>Donations</b>	\$159,000	\$153,000	\$150,000
<b>REVENUE TOTAL</b>	<b>\$959,072</b>	<b>\$984,175</b>	<b>\$947,785</b>
<b>AGENCY EXPENDITURES</b>			
<b>Salaries: Staff, Artists, Creatives</b>	\$315,912	\$330,000	\$ 438,302 ( 2 additional Staff members)
<b>Employee Benefits</b>	0	0	0
<b>Payroll Taxes</b>	\$112,218	\$60,000	\$50,000
<b>Utilities</b>	\$34,809	\$36,000	\$35,000
<b>Production Expense</b>	\$109,247	\$120,000	\$105,955
<b>Professional Fees:</b>			
<b>Legal Fees</b>	0	0	0
<b>Accounting Expenses</b>	\$7226	\$14,400	\$9000
<b>Supplies</b>	\$8318	\$8000	\$8000
<b>Postage/Shipping</b>	\$3400	\$3000	\$2500
<b>Warehouse Rent</b>	\$1800	\$1800	\$ 9000
<b>Rental/Maintenance of Equipment/Building</b>	\$17,587	\$18,000	\$18,000
<b>Printing &amp; Publications</b>	\$29,276	\$29,000	\$19,200
<b>Artists/Creatives Travel &amp; Transportation</b>	\$15,300	\$16,000	\$21,300

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.



<b>Conferences/Conventions/Meetings</b>	\$225	\$225	\$8500
<b>Assistance to Individuals (Youth Scholarships)</b>	\$12,000	\$12,000	\$12,000
<b>Ticketing Process Fees</b>	\$47,500	\$56,000	\$42,000
<b>Interest Expense</b>	\$22,579	\$22,000	\$18,000
<b>Insurance</b>	\$26,000	\$26,000	\$24,000
<b>Payments to Affiliated/National Organizations</b>	\$2667	\$3206	\$5000
<b>Miscellaneous</b>	0	0	0
<b>TOTAL EXPENSES</b>	<b>\$902,060</b>	<b>\$755,631</b>	<b>\$825,757</b>

6. Describe the population served by your nonprofit: Where are they located?  
 Temple Theatre brings patrons to Lee County from 63 counties in NC. Temple patrons also come from as far away as VA and SC. Information current as of: 01/09/2019

**Theatre Patron**

Residence of patrons served  
 City of Sanford: 11,090  
 Lee Co.: outside City limits-3696  
 Total: Sanford + Lee Co- 14,786  
 Outside City/County visitors/tourists- 16,422  
 Total Annual Attendance: 31,208

**Area Youth**

Special Presentations-710  
 FieldTrips/Tours-580  
 Student Matinees-3943  
 Temple Academy Classes-95  
 Summer Education Programs- 480  
 School Tour- 3900  
 Total: 9708

**Total: 40,916**

7. How many individuals were served by your agency? Individuals should be counted as if they participate in no more than one agency program.

2016-2017 program year 38,296  
 2017-2018 program year 40,916  
 2018-2019 program year 42,000 (estimate for full year)  
 2019-2020 program year 44,000 (projected)

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

8. Describe your strategy for funding after this grant, June 30, 2020: Temple Theatre will continue to rely on Ticket/program participation sales, private and public donations, sponsorships, fundraising and grant funding in order to operate. The breakdown from last season is as follows:

Funding Source	Amount	% of Annual Budget
Ticket sales and Workshop fees	\$637,586	56
Donations	\$158,611	14
Fundraisers	\$34,979	3
Sponsorships	\$61,568	5
Grant Monies	\$23,250	3
State of NC	\$29,000	3
Misc. Sources	\$ 5,635	1

9. What other agencies (if any) provide services similar to your agency? How do you coordinate service delivery with those agencies? There are no other professional theaters offering live theatre, special events and youth programs in Lee County.

10. Attach a copy of the agency's IRS tax-exempt letter stating 501c3 non-profit status.  
Attached

### Certification

Financial Recordkeeping: Grantee agrees to furnish financial records to Lee County at the request of the County.

Program Monitoring: Each nonprofit agency awarded funds is required to submit an end of the budget year program report. This report will detail how the County funds were spent and what progress was made toward the goals stated in your funding application.

By signing below, we acknowledge that the information contained in this application is accurate. We understand that if awarded funding, we will comply with the financial and program data described above.

Executive Director: Peggy Taylor 3/15/19  
Name, Signature, and Date

Board Chair: Jayne Hartman Jaynell 3/15/19  
Name, Signature, and Date

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

Internal Revenue Service  
District Director

Date: FEB 19 1987

Employer Identification Number:

58-1468163

File Folder Number: 580003658

Person to Contact:

Ann Baker

Contact Telephone Number:

(404) 331-4516

Our Letter Dated:

July 2, 1982

Caveat Applies:

None

▶ Temple Theater Company, Inc.  
120 Carthage St. P.O. Box 1391  
Sanford, NC 27330

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code because you are an organization of the type described in section \* . Your exempt status under Code section 501(c)(3) is still in effect.

Grantors and contributors may rely on this determination until the Internal Revenue Service publishes notice to the contrary. However, if you lose your section \* status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of such status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section \* organization.

If the heading of this letter indicates that a caveat applies, the caveat below or on the enclosure is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

District Director

\* 170(b)(1)(A)(vi) & 509(a)(1)



## Nonprofit Funding Application FY 2019-2020

Nonprofit Agency: The Railroad House Historical Association (RHHA)	
Physical Address: 110 Charlotte Ave., Sanford, North Carolina, 27330	
Mailing Address: P.O. Box 1023, Sanford, North Carolina, 27331-1023	
Phone: 919-776-7479	Fax: NA
Agency website: <a href="http://www.railroadhouse.org">www.railroadhouse.org</a>	
Executive Director: President Martha Cobb Stevens (Phone: 919-258-3724)	
Email: <a href="mailto:tombow121@windstream.net">tombow121@windstream.net</a>	
Amount Requested: \$3,500	

- 1. What is the mission of your agency?** The mission of the Board of Directors of RHHA is:  
1) maintain and preserve the 1872 Railroad House Museum with its collections of artifacts, plus the locomotive and tender, 2) educate the public about the history of Sanford and Lee County by providing tours, exhibits and special events, 3) welcome visitors to downtown Sanford.
- 2. Explain how the programs and services of your agency do one or more of the following:**
  - **Complement or enhance a current county service at a reduced cost**
  - **Provide a service to the community through means that are more cost effective than the government**
  - **Fill in gaps that may exist between government services and community needs**  
The Railroad House Museum is Lee County's only history museum. Our Railroad House Board of Directors is all-volunteer. There is no paid staff. The RHHA strives to tell the story of the people and events that have brought Lee County to where it is today.
- 3. What do you propose to do with funding from Lee County Government?**  
Cover the costs of fulfilling our mission above. Plus, provide brochures to visitors at the Museum, on tours, and at special events.

Applications are due to the Lee County Finance Office, PO Box 1968, Sanford, NC 27331-1968 by 5:00 p.m. on Monday, March 25, 2019. Late applications will not be accepted.

**Internal Revenue Service**

**Department of the Treasury**

**District Director**

**Exempt Program Management  
Staff - Taxpayer Assistance  
P.O. Box 1055 - Room 1107  
101 West Peachtree St., NE  
Atlanta, GA 30370**

**Date: OCT 15 1991**

**Railroad House Historical  
Assn Inc  
P.O. Box 2315  
Sanford, NC 27331**

**Date of Inquiry:  
08/12/91  
Refer Reply To:  
RPN:EO:TPA  
EIN:  
36-6085477**

**Dear Taxpayer:**

**This is in response to your request for confirmation of your  
exemption from Federal income tax.**

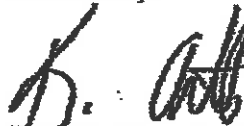
**Our records indicate your organization was granted exemption from  
Federal income tax under section 501(c)(3) of the Internal Revenue  
Code by our letter dated July 1967. You were further determined  
not to be a private foundation within the meaning of  
section 509(a) of the Code because you are an organization described  
in section 509(a)(2).**

**Contributions to you are deductible as provided in section 170 of  
the Code.**

**The tax exempt status recognized by our letter referred to above  
is currently in effect and will remain in effect until terminated,  
modified or revoked by the Internal Revenue Service. Any change in  
your purposes, character, or method of operation must be reported  
to us so we may consider the effect of the change on your exempt  
status. You must also report any change in your name and address.**

**Thank you for your cooperation.**

**Sincerely,**



**Exempt Organizations Coordinator**



ITEM #:

**III. D.**

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Discussion on Elected Official Compensation

**DEPARTMENT:** Administration

**CONTACT PERSON:** Dr. John Crumpton/Joyce McGehee

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Discussion on Elected Official Compensation
<b>BUDGET IMPACT</b>	N/A
<b>ATTACHMENTS</b>	N/A
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	Discussion on Elected Official Compensation
<b>SUMMARY</b>	

Dr. Crumpton will provide to the Board an overview of Commissioner's salaries in comparison with the surrounding counties and counties of similar populations.



ITEM #:

**III. E.**

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Funding Requests from the City of Sanford for Shared Departments

**DEPARTMENT:** Administration

**CONTACT PERSON:** Dr. John A. Crumpton, County Manager

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Discussion of funding requests from the City of Sanford for Shared Departments
<b>BUDGET IMPACT</b>	To be determined
<b>ATTACHMENTS</b>	Inspections Funding Request Contract for Inspection Services dated October 15, 2013 Community Development Funding Request Contract for Planning Services dated October 15, 2013
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	N/A
<b>SUMMARY</b>	

The County's contracts with the City should be reviewed annually.

FY 2019-2020 COMMUNITY DEVELOPMENT BUDGET					
ACCT. DESCRIPTION	ACCT.# 10-450	FY 17-18 ACTUAL	FY 18-19 BUDGET	FY 19-20 RECOMMENDED	Explanation
Salaries	60000	508,044	627,020	681,853	includes new planner   position
Temp. Salaries	60001	12,000	12,000	12,000	
FICA	60003	43,922	48,511	53,335	
Group Insurance	60004	72,165	81,162	88,266	
Retirement	60005	46,740	48,216	51,268	
401K	00902	29,059	31,165	34,381	
Unemployment Insurance	60006			0	
PERSONNEL COSTS		767,089	848,014	922,817	
Training	60160	7,898	11,400	12,100	
Telephone	61100	0	0	750	
Cell Phone	61101	1,000	1,020	900	
Printing	61200	200	1,000	2,825	
Maintenance Auto	61700	0	0	500	
Auto insurance	61800	3,600	3,600	3,600	
Rent	62100	469	790	750	
Advertising	62600	8,308	8,200	16,000	
Postage	62609	1,132	2,900	2,900	
Fuel and Vehicle Supplies	63100	0	0	1,500	
Departmental supplies	63300	8,801	11,700	12,800	
Computer supplies-Computer	63710	4,133	2,500	9,725	6 computer replacements
Non-capital Equipment/Uniform	63900	0	0	0	
Contracted services	64000	47,088	57,330	53,208	includes JDO update residential design standards (450,000)
Rent	63000	0	0	0	
Dues & subscriptions	63300	3,549	3,930	4,604	
Insurance and Bonds	63400	12,323	14,000	16,061	
Youth Council	67373	14	2,000	2,000	
Miscellaneous	65700	594	1,000	1,000	
OPERATING COSTS		85,103	121,614	113,621	
Partners fee impact		0	0	12,300	
Break of life (repair to roof)		0	0	15,000	
Plaid Reboots		0	31,180	15,000	
Emergency Shelter A/C		0	24,000	0	
Emergency Shelter Plumbing		0	30,000	0	
CAPITAL OUTLAY		0	53,186	42,500	
TOTAL		896,533	1,062,808	1,177,538	
FY 15-20 LEE COUNTY COST SHARE - 45%				507,382	
FY 18-19 LEE COUNTY COST SHARE - 38%				405,119	



FY 2019-2020  
 INSPECTION DEPARTMENT

ACCT. DESCRIPTION	ACCT.# 10-348	FY 17-18 ACTUAL	FY 18-19 BUDGET	FY 18-19 PROJECTED	FY 18-20 RECOMMENDED	Explanation
Salaries	60006	284,770	318,535	297,633	312,506	
Temp Salaries	60301	21,910	38,500	34,624	50,000	
FICA	60003	21,466	26,903	23,309	27,546	
Group Insurance	60004	46,654	54,108	46,751	59,620	
Retirement	60005	21,132	28,041	22,746	27,751	
401K	60002	14,115	16,155	14,575	15,504	
Unemployment Insurance	60005			56		
<b>PERSONNEL COSTS</b>		<b>418,047</b>	<b>476,302</b>	<b>438,794</b>	<b>492,826</b>	
Training	60100	4,762	12,500	10,500	12,500	
Telephone	61100					
Cell Phone	611001	1,470	1,625	1,375	1,500	
Wireless Connectivity	61130	2,183	1,800	1,825	1,820	
Printing	61200	275	450	385	1,000	
Maint. repairs vehicle	61700	1,864	2,500	2,500	2,500	
Travel	62100	616	750	780	750	
Advertising	62500		100		100	
Postage	63000	64	500	400	400	
Fuel	63100	4,460	5,180	4,760	5,320	
Departmental supplies	63300	2,244	3,000	2,500	7,000	
Departmental supplies-computer	63310	10,444	3,625	2,625	1,475	
Non-capital equipment / furniture	63400	2,632	1,000	1,000		
Contracted services	64500	4,696	19,500	19,500	19,500	
Bank service charges	64800	5,156	5,000	5,000	5,000	
Rent	63800					
Leases & subscriptions	65300	1,493	5,625	5,625	5,000	
Insurance and Bonds	65400	7,770	8,200	8,231	9,053	
Miscellaneous	65700	360	500	500	500	
<b>OPERATING COSTS</b>		<b>48,774</b>	<b>71,975</b>	<b>68,635</b>	<b>73,618</b>	
<b>TOTAL</b>		<b>466,821</b>	<b>548,277</b>	<b>507,429</b>	<b>566,444</b>	
<b>LEE COUNTY PERMITTING FEES</b>		<b>304,693</b>	<b>250,000</b>	<b>203,500</b>	<b>192,000</b>	
<b>SANFORD PERMITTING FEES</b>		<b>330,976</b>	<b>300,000</b>	<b>280,000</b>	<b>200,000</b>	
<b>BROADWAY PERMITTING FEES</b>		<b>9,728</b>	<b>5,000</b>	<b>5,160</b>	<b>5,100</b>	
<b>VARIANCE TO BE SHARED BY ENTITY</b>		<b>(193,776)</b>	<b>(6,725)</b>	<b>(19,330)</b>	<b>(91,344)</b>	
<b>LEE COUNTY PROJECTED COST SHARE - 50%</b>		<b>(96,188)</b>	<b>(4,821)</b>	<b>(9,615)</b>	<b>(45,672)</b>	

STATE OF NORTH CAROLINA )  
   )  
COUNTY OF LEE )                    CONTRACT FOR INSPECTION SERVICES

THIS AGREEMENT, made and entered into this 15 day of October 2013, by and between the County of Lee, one of the one hundred counties of the State of North Carolina and a body both politic and corporate, hereinafter referred to as "County", and the City of Sanford, a municipal corporation chartered by the State of North Carolina, hereinafter referred to as "City";

WITNESSETH:

THAT WHEREAS, the County desires for the City to provide inspection services for County by and through its Community Development Department (hereinafter "Department"); and

WHEREAS, the City has agreed to provide such services for the County; and

WHEREAS, by action of the Lee County Board of Commissioners and the Sanford City Council, the parties hereto have reached an agreement concerning the provision of building inspection services to the County;

NOW, THEREFORE, for and in the consideration of the payment hereinafter mentioned, the mutual promises herein contained and the mutual benefits to result therefrom, and pursuant to the provisions of Chapter 160A and Chapter 153A of the North Carolina General Statutes, the County and City agree as follows:

- 1. TERM. The term of this agreement shall begin July 1, 2013 and end June 30, 2014, and shall be renewed automatically thereafter for additional one (1) year terms if the parties agree upon a budget for said department and make appropriations in keeping with the agreed upon division of funding. If the parties cannot agree or do not appropriate funding on an agreed upon basis, then the contract shall be extended for a period of six (6) months and the County shall pay compensation to the City on the same basis that it paid for that period in the preceding fiscal year. On or about April 1, City will provide County with a budget estimate for the coming fiscal year for the Building Inspection Department and a proposed division of funding.
  
- 2. SERVICES. The City agrees to provide the County comprehensive inspection services, including administration of the North Carolina Building Code and any ancillary services promulgated by the City Manger in concert with the County Manager. City will provide day-to-day management of all Department operations by the Community Development Director, under the direction of the City Manager. The Department Director shall submit to the County



Upon termination of this Agreement, County shall pay to the City the amounts as required in paragraph 4 above, and City shall provide access to County to all software and database content relating to the unincorporated area of the County. County shall purchase the license or pay any fees necessary to access the information in accordance with law or contract.

8. **EFFECTIVE DATE.** This agreement shall be effective upon its adoption by the majority vote of the members of the governing board of the County and City and its due execution by the proper officials of each unit of government and the minutes of each unit of government shall record the action taken in accordance herewith.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be signed in their respective names by their proper officials all by authority of a resolution duly adopted by the governing body of each of the governmental units.

COUNTY OF LEE

By: Charles J. Parks

Chairman, Board of Commissioners

ATTEST:

Samuel M. Lee  
County Clerk

CITY OF SANFORD

By: Carnelia P. Olive

Mayor

ATTEST:

Bonnie D White  
City Clerk

STATE OF NORTH CAROLINA )  
  )            **CONTRACT FOR PLANNING SERVICES**  
COUNTY OF LEE                     )

THIS AGREEMENT, made and entered into this 15 day of October, 2013, by and between the County of Lee, one of the counties of the State of North Carolina and a body both politic and corporate, hereinafter referred to as "County", and the City of Sanford, a municipal corporation chartered by the State of North Carolina, hereinafter referred to as "City";

**WITNESSETH:**

**THAT WHEREAS**, the County desires for the City to provide planning services for County by and through its Community Development Department; and

**WHEREAS**, the City has agreed to provide such services for the County through its Community Development Department (hereinafter "Department"); and

**WHEREAS**, by action of the Lee County Board of Commissioners and the Sanford City Council, the parties hereto have reached an agreement concerning the provision of planning services to the County;

**NOW, THEREFORE**, for and in the consideration of the payment hereinafter mentioned, the mutual promises herein contained and the mutual benefits to result therefrom, and pursuant to the provisions of Chapter 160A and Chapter 153A of the North Carolina General Statutes, the County and City agree as follows:

1. **TERM.** The term of this agreement shall be for one (1) year beginning July 1, 2013 and ending June 30, 2014, and shall be renewed automatically thereafter for additional one (1) year terms if the parties agree upon a budget for said department and make appropriations in keeping with the agreed upon division of funding. If the parties cannot agree or do not appropriate funding on an agreed upon basis, then the contract shall be extended for a period of six (6) months and the County shall pay compensation to the City on the same basis that it paid for that period in the preceding fiscal year. On or about April 1, City will provide County with a budget estimate for the coming fiscal year for the planning department and a proposed division of funding.
  
2. **DIVISION OF FUNDING.** Parties agree that the division of funding for the term of this contract for planning services will require the County to pay 45 percent of the actual budget of the Department, less capital. Such payments shall be made by the County in

quarterly installments.. The County and City will use the budget estimate for the upcoming fiscal year to determine suggested funding of the Department for the coming year. Parties agree that the division of funding for the County will remain at 45 percent for the term of this Agreement, subject to agreed upon adjustments.

3. **SERVICES.** The City agrees to provide to the County comprehensive planning services including zoning administration and enforcement, subdivision administration, watershed administration, long-range planning, transportation planning, airport hazard ordinance administration, flood plain ordinance administration, and land use planning. The City will also provide housing rehabilitation program administration, including administration of funds received through the North Carolina Division of Community Assistance, Small Cities Community Development Block Grant Program, and N.C. Housing Finance Agency "HOME" Program. City employees will act as planning and zoning staff,, will provide proper reports on a monthly basis to the Board of Commissioners, County Planning Board, and County Board of Adjustment, and will coordinate services with other City and County departments. City will provide day-to-day management of all Department operations by the Community Development Director (hereinafter "Department Director"), under the direction of the City Manager. Any person having a complaint concerning planning services may direct it to the City Manager. County agrees to follow departmental protocol for all citizen complaints. Any complaints regarding the unincorporated areas of the County shall be communicated to the County manager.
4. **AUTHORIZATION.** County agrees that the City of Sanford Community Development Department employees shall be authorized to enforce all County zoning, subdivision and other pertinent ordinances and regulations in the County in connection with providing the services listed above. The County agrees to promptly provide to the Department a copy of all properly adopted regulations and ordinances pertaining to the services listed above.
5. **COMPENSATION.** The County agrees to compensate the City for services performed pursuant to this Agreement by paying the amount agreed upon in quarterly installments on July 15, October 15, January 15 and April 15
6. **FISCAL ACCOUNTABILITY.** The City agrees to present the County with a budget that reflects the projected cost of operating the Department and will provide annual year to date expenditure upon request.
7. **FEES.** Planning fees established by ordinance shall be collected by the Department and deposited with the City Finance Department in a timely manner. Fee schedules will be

reviewed annually by the Department Director for recommendation to the Board of Commissioners. Fees charged by the Department to the Town of Broadway will go towards the total cost of operations of the Department.

8. **ASSETS ACQUIRED IN THE FUTURE.** From and after July 1, 2013, all capital assets which are acquired for use by the Department will be approved during the budget process and appropriated by the City Council. These assets will be under the sole ownership of the City, and City will pay 100 percent of the cost of the assets. Access to any software and related databases that are developed will be given to the County in the event this contract is not renewed. County shall pay all license fees or costs necessary and in accordance with law or contract to access this information.
9. **TERMINATION.** In addition to the method of termination provided in paragraph 1, either party may terminate this agreement upon six (6) months' written notice to the other party.

Notice shall be given:

as to the City of Sanford:           City Manager  
P.O. Box 3729  
Sanford, NC 27331-3729

as to the County of Lee:           County Manager  
P.O. Box 1968  
Sanford, NC 27331-1968

10. **EFFECTIVE DATE.** This agreement shall be effective upon its adoption by the majority vote of the members of the governing board of the County and City and its due execution by the proper officials of each unit of government. The minutes of each unit of government shall record the action taken in accordance herewith.
11. **RETENTION OF POWERS.** This is a contract for planning services only and each governmental unit retains its appointive and decision making powers within their respective jurisdiction.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be signed in their respective names by their proper officials all by authority of a resolution duly adopted by the governing body of each of the governmental units.

COUNTY OF LEE

By: Charles J. Parks

Chairman, Board of Commissioners

ATTEST:

Samuel M. Lee  
County Clerk

CITY OF SANFORD

By: Bonnie D. White

Mayor

ATTEST:

Bonnie D. White  
City Clerk





ITEM #:

III. F.

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Impact of Raise the Age Legislation upon juvenile detention subsidy invoices

**DEPARTMENT:** Finance

**CONTACT PERSON:** Lisa G. Minter, Assistant County Manager/Finance Director

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Discussion of memo regarding the impact of Raise the Age Legislation upon juvenile detention invoices
<b>BUDGET IMPACT</b>	Potentially \$135,896.51
<b>ATTACHMENTS</b>	Memo from James Speight, Director, NC Department of Public Safety, Adult Correction and Juvenile Justice – Facility Operations
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	N/A
<b>SUMMARY</b>	

The County has received a memorandum from James Speight, Director, NC Department of Public Safety, Adult Correction and Juvenile Justice – Facility Operations regarding the potential impact of the Raise the Age legislation on the juvenile detention subsidy invoices that we pay. The memo explains the thought process used in calculating the projected billing. The projected cost for Lee County is \$235,896.51 which is \$135,896.51 above the requested amount currently included in the FY 19-20 budget.



## North Carolina Department of Public Safety

### Adult Correction and Juvenile Justice – Facility Operations

Roy Cooper, Governor  
Erik A. Hooks, Secretary

William L. Lassiter, Deputy Secretary  
James Speight, Director

### MEMORANDUM

**To:** North Carolina County Managers  
**From:** James Speight, Director  
**Date:** April 22, 2019  
**Subject:** Impact of Raise the Age Legislation upon Juvenile Detention Subsidy Invoices

As a result of the Juvenile Justice Reinvestment Act (JJRA)/S.L. 2017-57, which becomes effective December 1, 2019, youth ages 16 and 17 will be included under juvenile jurisdiction. For 16- and 17-year old youth, that means that should detention be ordered, they will be housed in juvenile detention. For youth with a class A-G offense, they can be detained until they bond out, are dismissed, or sentenced. The state rate for juvenile detention is \$244 per juvenile per day. The county and state split that cost, each paying \$122. Please note that the change in jurisdiction is applicable only for youth committing an offense on or after December 1, 2019 and that currently, should a 16- or 17-year old offender have a prior conviction in adult court, (s)he would not be eligible for disposition in juvenile court or housing in a juvenile detention center.

We are providing to you for your planning purposes: fiscal projections for "Raise the Age" based on the \$122 per juvenile per day county cost for juvenile detention. You may find in the attached table, the expected increase to your county under the "RtA Projected Billing" column. The "Total Projected Juvenile Billing" represents the increase plus the amount billed in FY 15-16 (the shared comparison year for state agencies) to your county. Please note that these are projections and, hopefully, will provide a frame of reference for the first full year of implementation. When determining "Raise the Age" costs by fiscal year, you can divide the "RtA Projected Billing" column by half for a FY 19-20 approximation, as juvenile jurisdiction changes will begin December 1, 2019, and complaints are filed an average of 32 days following an offense.

*Projection Methodology: Used AOC FY 15-16 statistical defendant counts of 16- and 17-year olds by class to convert to charges (multiply by 1.9) plus the standard 1% growth for the first 7 months (FY 19-20) and 2% growth for the first full year of implementation (FY 20-21) that the Sentencing and Policy Advisory Commission staff applies to projections. That product is divided by 2.4 average complaints per projected juvenile to create a distinct juvenile count by class of offense. The 15-year old detained rate by class is applied to each county's projected distinct juveniles by class. The number of bed days is calculated as a function of the detained distinct youth and median length of stay by class. The \$122 county cost per youth per day is then applied to the bed days, by class and by county.*

**MAILING ADDRESS:**  
4212 Mail Service Center  
Raleigh, NC 27699-4212  
[www.ncdps.gov](http://www.ncdps.gov)



*An Equal Opportunity Employer*

**OFFICE LOCATION:**  
3010 Hammond Business Place  
Raleigh, NC 27603  
Telephone: (919) 733-3388

**Memo, NC County Mgrs.  
April 22, 2019  
Page 2 of 2**

**Juvenile Justice Reinvestment, under which Raise the Age is implemented, redirects funding saved on the deep end of the system to the front end of the system. As serving juveniles in the juvenile justice system instead of the adult system is statistically shown to decrease the likelihood of recidivism, cost savings are then re-directed to the other parts of the system (probation/supervision and community programs). We are requesting alternatives to detention and other community program funding to:**

- 1. reduce deeper involvement in the system and thus its impact to the community/public safety, the juvenile, and State allocation of dollars; and**
- 2. provide schools, law enforcement, court counselors, and judges with resources to allow for the continued decrease in recidivism and the resulting cost.**

**Should you have any questions, please do not hesitate to contact my office at 919-324-6425.**

JUVENILE JUSTICE REINVESTMENT OFFICE  
APRIL 2019

RAISE THE AGE DETENTION BED PROJECTIONS

County	FY 15-16 ADP	RTA Beds (Until Conviction)	Total Beds Projected (ADP + New)	FY 15-16 Billed Amount	RTA Projected Billing	Total Projected Juvenile Billing
Alamance	3.75	5.68	9.43	\$137,982.00	\$225,393.71	\$363,375.71
Alexander	0.25	0.46	0.72	\$11,712.00	\$17,831.42	\$29,543.42
Alleghany	0.98	0.32	1.30	\$31,598.00	\$11,879.32	\$43,477.32
Anson	0.46	1.93	2.39	\$21,472.00	\$71,543.59	\$93,015.59
Ashe	0.07	0.16	0.23	\$3,050.00	\$6,116.27	\$9,166.27
Avery	0.55	0.09	0.64	\$16,470.00	\$3,820.81	\$20,290.81
Beaufort	0.55	1.89	2.44	\$14,152.00	\$71,194.35	\$85,346.35
Bertie	0.23	0.60	0.83	\$11,834.00	\$22,894.98	\$34,728.98
Bladen	0.23	1.29	1.52	\$9,882.00	\$47,836.69	\$57,718.69
Brunswick	0.70	2.41	3.11	\$28,670.00	\$94,331.12	\$123,001.12
Buncombe	2.10	6.04	8.13	\$103,212.00	\$246,867.83	\$350,079.83
Burke	1.19	2.45	3.64	\$51,484.00	\$91,959.03	\$143,443.03
Cabarrus	0.46	3.78	4.25	\$18,178.00	\$155,104.81	\$173,282.81
Caldwell	0.80	1.03	1.83	\$30,744.00	\$39,682.65	\$70,426.65
Camden	0.08	0.23	0.30	\$5,856.00	\$8,501.29	\$14,357.29
Carteret	0.95	1.17	2.12	\$40,382.00	\$45,544.20	\$85,926.20
Caswell	0.02	0.13	0.15	\$854.00	\$5,689.42	\$6,543.42
Catawba	1.86	5.89	7.75	\$56,242.00	\$248,592.17	\$304,834.17
Chatham	0.09	0.78	0.87	\$6,222.00	\$30,490.83	\$36,712.83
Cherokee	0.20	0.05	0.25	\$8,540.00	\$2,175.07	\$10,715.07
Chowan	0.11	0.12	0.23	\$8,418.00	\$5,156.10	\$13,574.10
Clay	0.00	0.03	0.03	\$0.00	\$1,408.92	\$1,408.92
Cleveland	1.13	2.01	3.14	\$36,112.00	\$80,936.41	\$117,048.41
Columbus	0.76	2.70	3.46	\$29,402.00	\$112,238.16	\$141,640.16
Craven	1.27	2.56	3.83	\$58,926.00	\$96,386.79	\$155,312.79
Cumberland	8.70	10.78	19.48	\$359,290.00	\$458,249.93	\$817,539.93
Currituck	0.39	0.16	0.55	\$16,836.00	\$6,940.14	\$23,776.14
Dare	0.07	0.35	0.42	\$3,660.00	\$14,355.88	\$18,015.88
Davidson	1.98	3.50	5.48	\$81,862.00	\$133,561.04	\$215,423.04
Davie	0.22	1.05	1.27	\$10,858.00	\$39,646.83	\$50,504.83
Duplin	0.39	1.26	1.65	\$20,862.00	\$48,030.71	\$68,892.71
Durham	7.42	14.04	21.46	\$14,152.00	\$592,880.60	\$607,032.60
Edgecombe	1.44	7.23	8.67	\$57,462.00	\$292,619.00	\$350,081.00
Forsyth	4.31	6.54	10.86	\$122,488.00	\$275,977.60	\$398,465.60
Franklin	0.49	0.51	1.01	\$19,764.00	\$21,690.04	\$41,454.04
Gaston	4.71	4.86	9.57	\$202,520.00	\$199,321.69	\$401,841.69
Gates	0.00	0.03	0.03	\$0.00	\$1,240.77	\$1,240.77
Graham	0.00	0.40	0.40	\$0.00	\$15,076.26	\$15,076.26
Granville	1.24	1.83	3.07	\$50,508.00	\$69,343.64	\$119,851.64
Greene	0.12	0.55	0.67	\$976.00	\$20,690.06	\$21,666.06
Guilford	17.88	19.78	37.66	\$0.00	\$847,768.14	\$847,768.14
Halifax	1.97	3.02	4.99	\$85,522.00	\$115,394.30	\$200,916.30
Harnett	1.00	2.86	3.87	\$30,988.00	\$110,681.98	\$141,669.98
Haywood	0.34	0.32	0.66	\$14,640.00	\$12,920.09	\$27,560.09
Henderson	0.51	1.12	1.63	\$6,954.00	\$44,896.46	\$51,850.46
Hertford	0.28	1.59	1.86	\$13,664.00	\$67,057.13	\$80,721.13
Hoke	0.67	1.02	1.69	\$22,814.00	\$39,822.95	\$62,636.95
Hyde	0.17	0.03	0.20	\$7,564.00	\$1,259.67	\$8,823.67
Iredell	1.50	6.76	8.27	\$48,800.00	\$279,326.77	\$328,126.77
Jackson	0.04	0.10	0.13	\$3,172.00	\$4,337.21	\$7,509.21

JUVENILE JUSTICE REINVESTMENT OFFICE  
 APRIL 2019

**RAISE THE AGE DETENTION BED PROJECTIONS**

County	FY 15-16 ADP	RTA Beds (Until Conviction)	Total Beds Projected (ADP + New)	FY 15-16 Billed Amount	RTA Projected Billing	Total Projected Juvenile Billing
Johnston	0.34	4.58	4.92	\$11,590.00	\$185,126.99	\$196,716.99
Jones	0.18	0.36	0.54	\$7,686.00	\$13,538.99	\$21,224.99
Lee	2.43	3.55	5.98	\$92,476.00	\$143,420.51	\$235,896.51
Lenoir	3.18	2.70	5.88	\$105,408.00	\$102,074.22	\$207,482.22
Lincoln	0.51	1.01	1.52	\$15,982.00	\$39,688.62	\$55,670.62
Macon	0.52	0.84	1.36	\$20,740.00	\$31,788.31	\$52,528.31
Madison	0.87	0.49	1.36	\$36,356.00	\$18,214.50	\$54,570.50
Martin	3.60	2.43	6.02	\$139,080.00	\$89,591.93	\$228,671.93
McDowell	0.86	1.00	1.86	\$21,106.00	\$37,268.78	\$58,374.78
Mecklenburg	22.76	58.64	81.40	\$868,518.00	\$2,567,569.53	\$3,436,087.53
Mitchell	0.01	0.00	0.01	\$244.00	\$169.15	\$413.15
Montgomery	0.12	0.92	1.04	\$5,246.00	\$36,719.54	\$41,965.54
Moore	0.31	1.98	2.29	\$17,080.00	\$75,572.35	\$92,652.35
Nash	2.68	4.97	7.64	\$76,006.00	\$203,379.30	\$279,385.30
New Hanover	2.63	6.69	9.31	\$84,302.00	\$274,494.05	\$358,796.05
Northampton	0.00	0.15	0.15	\$0.00	\$6,648.60	\$6,648.60
Onslow	3.04	1.48	4.52	\$101,992.00	\$58,963.79	\$160,955.79
Orange	0.31	3.08	3.40	\$15,250.00	\$119,782.26	\$135,032.26
Pamlico	0.02	0.05	0.07	\$1,098.00	\$2,157.16	\$3,255.16
Pasquotank	1.13	0.82	1.95	\$42,456.00	\$32,332.57	\$74,788.57
Pender	0.42	0.47	0.89	\$18,300.00	\$18,746.82	\$37,046.82
Perquimans	0.14	0.21	0.35	\$9,272.00	\$8,252.54	\$17,524.54
Person	0.51	0.64	1.15	\$15,738.00	\$24,667.08	\$40,405.08
Pitt	6.95	6.63	13.58	\$230,946.00	\$274,813.44	\$505,759.44
Polk	0.00	0.25	0.25	\$0.00	\$9,689.32	\$9,689.32
Randolph	0.61	1.64	2.26	\$14,518.00	\$64,490.03	\$79,008.03
Richmond	0.54	3.51	4.04	\$23,180.00	\$137,533.09	\$160,713.09
Robeson	0.79	5.71	6.50	\$30,378.00	\$239,676.96	\$270,054.96
Rockingham	1.47	2.15	3.62	\$50,508.00	\$82,008.02	\$132,516.02
Rowan	1.86	2.94	4.81	\$63,806.00	\$113,405.30	\$177,211.30
Rutherford	0.60	0.91	1.50	\$22,692.00	\$35,773.29	\$58,465.29
Sampson	1.95	2.16	4.12	\$79,666.00	\$82,166.23	\$161,832.23
Scotland	0.37	1.91	2.28	\$16,348.00	\$71,769.46	\$88,117.46
Stanly	0.77	0.98	1.74	\$24,644.00	\$38,650.83	\$63,294.83
Stokes	0.74	0.90	1.64	\$19,154.00	\$33,843.98	\$52,997.98
Surry	0.33	0.70	1.03	\$13,176.00	\$27,282.94	\$40,458.94
Swain	0.11	0.05	0.16	\$4,270.00	\$2,327.31	\$6,597.31
Transylvania	0.16	0.49	0.65	\$7,076.00	\$18,521.95	\$25,597.95
Tyrrell	0.00	0.00	0.00	\$0.00	\$189.05	\$189.05
Union	2.20	4.14	6.34	\$72,102.00	\$171,011.90	\$243,113.90
Vance	2.18	3.55	5.74	\$91,256.00	\$131,552.13	\$222,808.13
Wake	7.81	25.00	32.81	\$329,034.00	\$1,086,219.26	\$1,415,253.26
Warren	0.47	0.37	0.84	\$21,716.00	\$13,925.05	\$35,641.05
Washington	0.02	0.03	0.05	\$1,098.00	\$1,268.63	\$2,366.63
Watauga	0.13	0.05	0.19	\$5,978.00	\$2,422.83	\$8,400.83
Wayne	2.98	3.81	6.79	\$103,334.00	\$154,258.07	\$257,592.07
Wilkes	0.95	1.25	2.20	\$43,188.00	\$47,658.58	\$90,846.58
Wilson	2.81	5.27	8.08	\$76,128.00	\$209,407.02	\$285,535.02
Yadkin	0.43	0.45	0.88	\$13,054.00	\$17,450.34	\$30,504.34
Yancey	0.04	0.07	0.11	\$1,708.00	\$3,336.24	\$5,044.24
<b>Total</b>	<b>158.44</b>	<b>286</b>	<b>444.44</b>	<b>\$5,001,634.00</b>	<b>\$12,617,483.68</b>	<b>\$17,619,117.68</b>



ITEM #:

III. G.

## LEE COUNTY AGENDA ABSTRACT BOARD OF COMMISSIONERS MEETING

(Use the Down or Up Arrows to move between fields of the Form)

**MEETING DATE:** May 13, 2019

**SUBJECT:** Other items related to the FY 19-20 budget

**DEPARTMENT:** Administration

**CONTACT PERSON:** Dr. John A. Crumpton County Manager and Lisa G. Minter, Assistant County Manager/Finance Director

**TYPE:**  Consent Agenda  Action Item  Public Hearing  Information

<b>REQUEST</b>	Discussion of the revenue neutral calculation and review of requested budgets
<b>BUDGET IMPACT</b>	N/A
<b>ATTACHMENTS</b>	Revenue neutral calculation FY 2019-2020 Requested Budget Summary
<b>PRIOR BOARD ACTION</b>	N/A
<b>RECOMMENDATION</b>	N/A
<b>SUMMARY</b>	

Dr. Crumpton will review the calculation of the revenue neutral rate with the Board of Commissioners. The requested budget amounts will also be reviewed with the Board.

## Budget Workshop – May 13, 2019

### Calculation of Revenue Neutral Tax Rate from the January 1, 2019 Property Revaluation

State Statute NCGS 159-11(e) defines revenue neutral this way: “In each year in which a general reappraisal of real property has been conducted, the budget officer (county manager) shall include in the budget, for comparison purposes, a statement of the revenue-neutral property tax rate for the budget. The revenue-neutral property tax rate is the rate that is estimated to produce revenue for the next fiscal year equal to the revenue that would have been produced for the next fiscal year by the current tax rate if no reappraisal had occurred.”

NCGS 159-11(e) also directs the Budget Office is required to calculate the revenue neutral rate: “To calculate the revenue neutral tax rate, the budget officer shall first determine a rate that would produce revenues equal to those produced for the current fiscal year and then increase the rate by a growth factor equal to the average annual percentage increase in the tax base due to improvements since the last general reappraisal (2013). This growth factor represents the expected percentage increase in the value of the tax base due to improvements during the next fiscal year. The budget officer shall further adjust the rate to account for annexation, de-annexation, or similar events. The final step of the Revenue Neutral Tax Rate calculation is to calculate the post-revaluation tax base projection. Due to appeals that will be ongoing, this base projection will be influenced by the amount of anticipated appeals which the Tax Administrator will estimate and provide to the Budget Officer.” The revenue neutral rate as calculated for the FY 2019-2020 budget is 77.68 cents. The calculation of the revenue neutral rate was completed as follows:

Current Tax Levy	43,965,808
Five-Year Growth Rate	1.48%
2019-2020 Calculated Levy	44,616,501
New Tax Base	5,743,544,100
Revenue Neutral Rate	0.7768

The five-year average growth rate was calculated using the growth rates for the preceding five years, from FY 2015 to FY 2019:

FY 18-19	\$5,518,529,997	4.27 %
FY 17-18	5,292,288,759	2.12 %
FY 16-17	5,182,395,669	1.92 %
FY 15-16	5,084,832,172	0.84 %
FY 14-15	5,042,548,673	-1.74 %
FY 13-14	5,131,931,946	

Average growth rate = 1.48%

As illustrated above, the average growth rate was negatively impacted by low growth in FY 2014-15 and FY 2015-16. The lower tax levy than expected required the Budget Officer to make significant reductions to new funding requests across all departments and agencies. Strong economic growth in Lee County over the three most recent years allowed the tax base to grow overall by 4.10 percent in the revaluation. This increase in base is the reason for that the revenue neutral rate is lower than the current tax rate. Most of the growth occurred in commercial/industrial property while after appeals residential values were relatively flat. For comparison purposes, the tax base growth rate in the January 1, 2013 revaluation was 1.77 percent. At the time, the property tax rate was 75.00 cents. The revenue neutral rate was 74.60 from the revaluation in 2013.



**BUDGET SUMMARY - GENERAL FUND**

	<u>17-18 Actual</u>	<u>Original 18-19 Budget</u>	<u>Requested 19-20 Budget</u>	<u>Increase/ (Decrease)*</u>	<u>%Increase/ (Decrease)*</u>
<b>REVENUES</b>					
<b>Taxes</b>					
Property Taxes					
Current Year	\$ 41,823,231	\$ 42,502,078	\$ 44,158,975	\$ 1,656,897	3.90%
Prior Years	525,425	579,200	527,300	(51,900)	-8.96%
Rental Vehicle Tax	89,914	65,000	75,000	10,000	15.38%
Privilege License Taxes	4,076	4,000	4,000	-	0.00%
Local Option Sales Tax	11,105,869	11,876,633	12,258,770	382,137	3.22%
Special School Sales Tax	2,784,087	2,953,531	3,055,448	101,917	3.45%
Cable TV Franchise Tax	196,887	197,000	190,000	(7,000)	-3.55%
Beer & Wine Tax	63,382	65,000	65,000	-	0.00%
<b>Total</b>	<b>56,592,871</b>	<b>58,242,442</b>	<b>60,334,493</b>	<b>2,092,051</b>	<b>3.59%</b>
<b>General Revenues</b>					
Investment Earnings	274,539	230,000	300,000	70,000	30.43%
Departmental Revenue:/Fees					
Tax	216,503	215,000	224,000	9,000	4.19%
Strategic Services	130,216	133,747	137,739	3,992	2.98%
Elections	29,036	-	81,543	81,543	N/A
Register of Deeds	489,005	441,248	473,412	32,164	7.29%
Sheriff/Jail	754,849	687,810	741,161	53,351	7.76%
Emergency Management	234,333	113,300	114,300	1,000	0.88%
Extension	5,400	3,900	4,300	400	10.26%
Library	132,873	129,459	129,799	340	0.26%
Recreation	352,896	409,000	382,000	(27,000)	-6.60%
ABC Revenues	142,269	142,200	143,000	800	0.56%
Other	1,706,666	3,731,566	2,839,275	(892,291)	-23.91%
<b>Total</b>	<b>4,468,585</b>	<b>6,237,230</b>	<b>5,570,529</b>	<b>(666,701)</b>	<b>-10.67%</b>
<b>Human Services</b>					
Health Department	1,669,757	1,606,005	1,598,353	(7,652)	-0.48%
Social Services	5,409,143	5,481,381	5,694,094	212,713	3.88%
Senior Services	1,246,906	1,492,577	1,720,411	227,834	15.26%
Youth & Adult Services	84,882	161,771	161,771	-	0.00%
<b>Total</b>	<b>8,410,688</b>	<b>8,741,734</b>	<b>9,174,629</b>	<b>432,895</b>	<b>4.95%</b>
<b>Designated Fund Balance</b>	<b>-</b>	<b>1,943,085</b>	<b>-</b>	<b>(1,943,085)</b>	<b>-100.00%</b>
<b>Total General Fund Revenues</b>	<b>69,472,144</b>	<b>75,164,491</b>	<b>75,079,651</b>	<b>(84,840)</b>	<b>-0.11%</b>
<b>EXPENDITURES</b>					
<b>General Government</b>					
Governing Body	211,437	206,383	215,494	9,111	4.41%
Administration	613,000	463,725	548,805	85,080	18.35%
Human Resources	318,609	447,050	465,692	18,642	4.17%
Finance	485,138	562,644	577,100	14,456	2.57%
Internal Services	613,737	704,834	710,838	6,004	0.85%
Tax Administration	1,461,245	1,679,225	1,754,558	75,333	4.49%
Strategic Services	412,016	430,853	448,027	17,174	3.99%
County Attorney	-	344,099	343,968	(131)	-0.04%
Pretrial Release	72,031	-	-	-	N/A
Court Facilities	9,770	41,100	13,952	(27,148)	-66.05%
Elections	390,568	415,289	570,022	154,733	37.26%
Register of Deeds	283,036	341,219	353,156	11,937	3.50%
IT	1,148,638	1,303,769	1,461,918	158,149	12.13%
PEG Channel	9,474	96,341	186,773	90,432	93.87%
General Services	3,994,325	3,148,986	6,623,364	3,474,378	110.33%
<b>Total</b>	<b>10,023,024</b>	<b>10,185,517</b>	<b>14,273,667</b>	<b>4,088,150</b>	<b>40.14%</b>

\*Represents change from 2018-2019 Budget to 2019-2020 Requested

**BUDGET SUMMARY - GENERAL FUND - CONTINUED**

	17-18 Actual	Original 18-19 Budget	Requested 19-20 Budget	Increase/ (Decrease)*	%Increase/ (Decrease)*
<b>Public Safety</b>					
Sheriff	4,690,999	4,968,715	5,523,912	555,197	11.17%
Animal Control Enforcement	223,647	285,614	295,696	10,082	3.53%
Sheriff - School Resource Officers	999,572	1,225,927	1,580,705	354,778	28.94%
Sheriff - Communications	313,533	336,591	365,288	28,697	8.53%
Jail	2,247,335	2,454,252	2,649,547	195,295	7.96%
E-911 Communications	317,712	357,836	370,287	12,451	3.48%
State Fire Control Contribution	83,816	100,194	100,194	-	0.00%
Inspections	-	21,744	45,672	23,928	110.04%
Medical Examiner	45,300	70,000	70,000	-	0.00%
Juvenile Detention	76,217	75,400	100,500	25,100	33.29%
EMS	659,519	573,520	581,550	8,030	1.40%
Emergency Services	321,378	281,734	299,777	18,043	6.40%
Fire Marshal	310,555	319,349	374,342	54,993	17.22%
<b>Total</b>	<b>10,289,583</b>	<b>11,070,876</b>	<b>12,357,470</b>	<b>1,286,594</b>	<b>11.62%</b>
<b>Economic/Physical Development</b>					
Airport	-	200,000	-	(200,000)	-100.00%
Planning	396,324	461,694	507,392	45,698	9.90%
Economic Development	410,889	1,007,085	1,241,824	234,739	23.31%
Extension	273,696	252,271	279,479	27,208	10.79%
Conservation	114,187	163,939	130,330	(33,609)	-20.50%
<b>Total</b>	<b>1,195,096</b>	<b>2,084,989</b>	<b>2,159,025</b>	<b>74,036</b>	<b>3.55%</b>
<b>Human services</b>					
Health Department - Admin	649,379	702,541	719,813	17,272	2.46%
Maternal Health	151,741	244,857	253,984	9,127	3.73%
Child Health	206,062	215,023	222,703	7,680	3.57%
Primary Care	90,166	95,810	100,284	4,474	4.67%
Promotion	111,493	124,102	128,947	4,845	3.90%
WIC - CS	240,945	208,257	189,902	(18,355)	-8.81%
Family Planning	233,201	264,696	271,934	7,238	2.73%
Animal Control Shelter	180,964	193,032	196,040	3,008	1.56%
Environmental Health	405,943	489,225	476,357	(12,868)	-2.63%
Aids Control	41,082	43,045	36,724	(6,321)	-14.68%
Bioterrorism	40,467	41,849	41,849	-	0.00%
WIC - BF	67,080	72,092	67,650	(4,442)	-6.16%
Children Services Coordinator	140,155	159,560	159,560	-	0.00%
Communicable Diseases	233,491	248,086	245,470	(2,616)	-1.05%
Breast/Cervical Cancer Control	16,437	22,933	24,978	2,045	8.92%
Immunizations	77,493	89,487	86,525	(2,962)	-3.31%
Pregnancy Care Management	147,390	166,936	166,936	-	0.00%
WIC - GA	12,790	13,612	24,712	11,100	81.55%
WIC - NE	30,115	76,111	73,637	(2,474)	-3.25%
Mental Health	240,000	240,000	240,000	-	0.00%
Social Services - Admin	6,524,083	7,236,544	7,432,383	195,839	2.71%
Social Services - Programs	898,898	1,217,018	1,267,957	50,939	4.19%
Lee County Industries	5,000	5,000	5,000	-	0.00%
Johnston-Lee Community Action	3,000	3,000	5,000	2,000	66.67%
HAVEN	12,000	12,000	20,000	8,000	66.67%
Boys & Girls Club	10,000	10,000	10,000	-	0.00%
Salvation Army	1,000	1,000	10,000	9,000	900.00%
Family Promise	2,000	2,000	5,000	3,000	150.00%
Another Choice for Black Children	500	500	500	-	0.00%
Job Express	500	-	-	-	N/A
Veterans Council	-	10,000	-	(10,000)	-100.00%
Senior Services - Transportation	830,488	1,053,343	1,233,128	179,785	17.07%
Senior Services - General	916,274	1,024,587	1,129,735	105,148	10.26%
JCPC	75,618	161,771	161,771	-	0.00%
<b>Total</b>	<b>12,595,755</b>	<b>14,448,017</b>	<b>15,008,479</b>	<b>560,462</b>	<b>3.88%</b>

\*Represents change from 2018-2019 Budget to 2019-2020 Requested

**BUDGET SUMMARY - GENERAL FUND - CONTINUED**

	<u>17-18 Actual</u>	<u>Original 18-19 Budget</u>	<u>Requested 19-20 Budget</u>	<u>Increase/ (Decrease)*</u>	<u>%Increase/ (Decrease)*</u>
<b>Education</b>					
School Current Expense	17,512,278	17,862,278	17,862,278	-	0.00%
School Capital Outlay	1,347,506	2,032,506	2,032,506	-	0.00%
CCCC Current Expense	2,792,860	2,887,725	2,996,031	108,306	3.75%
CCCC Special Appropriation	115,000	125,000	125,000	-	0.00%
CCCC Civic Center	49,000	64,930	64,930	-	0.00%
CCCC Capital Outlay	290,000	45,000	55,000	10,000	22.22%
<b>Total</b>	<b>22,106,644</b>	<b>23,017,439</b>	<b>23,135,745</b>	<b>118,306</b>	<b>0.51%</b>
<b>Cultural and Recreational</b>					
Libraries	616,404	709,689	729,552	19,863	2.80%
Parks and Recreation	1,455,965	1,536,793	1,555,157	18,364	1.19%
Temple Theater	5,000	5,000	25,000	20,000	400.00%
Arts Council	2,000	2,000	3,500	1,500	75.00%
Railroad House Historical Association	-	-	3,500	3,500	N/A
<b>Total</b>	<b>2,079,369</b>	<b>2,253,482</b>	<b>2,316,709</b>	<b>63,227</b>	<b>2.81%</b>
<b>Debt Service</b>					
Principal	6,451,859	7,618,859	7,542,859	(76,000)	-1.00%
Interest and Fees	2,772,342	3,728,312	3,456,683	(271,629)	-7.29%
Capital Lease Payments	148,999	-	-	-	N/A
<b>Total</b>	<b>9,373,200</b>	<b>11,347,171</b>	<b>10,999,542</b>	<b>(\$47,629)</b>	<b>-3.06%</b>
<b>Reserves</b>	<b>1,076,829</b>	<b>757,000</b>	<b>976,000</b>	<b>219,000</b>	<b>28.93%</b>
<b>Total General Fund Expenditures</b>	<b>68,739,500</b>	<b>75,164,491</b>	<b>81,226,637</b>	<b>6,062,146</b>	<b>8.07%</b>
<b>Total General Fund Net</b>	<b>732,644</b>	<b>-</b>	<b>(6,146,986)</b>	<b>(6,146,986)</b>	<b>N/A</b>

\*Represents change from 2018-2019 Budget to 2019-2020 Requested